Europh Connect BUSINESS • OPPORTUNITIES • PERSPECTIVES

THE BUSINESS DIGEST OF THE EUROPEAN CHAMBER OF COMMERCE OF THE PHILIPPINES

www.ecco.com

Issue on Education

Strengthening Academe-Business Partnerships

IN THIS ISSUE:

- European Country in Focus: Hungary
- European Ambassador Interview: Embassy of Hungary H.E. Dr. Titanilla Tóth
- Return to face-to-face at British School Manila
- Intern Feature

ADVERTISE WITH US.

ECCP PUBLICATIONS AND DIGITAL

Whichever publication you select with this powerful marketing opportunity, you're sure to benefit from establishing your brand through the ECCP network.

For inquiries, you may contact us at **publications@eccp.com**

Published by

European Chamber of Commerce of the Philippines (ECCP)

Head Office

19/F Philippine AXA Life Centre Sen. Gil Puyat Ave. cor. Tindalo St., Makati City, Philippines Tel: (02) 8845 1326; 8759 6680 | Fax: (02) 8845 1395; 8759 6690 E-mail: info@eccp.com

Visayas Office

DOST 7 Banilad S&T Complex, Gov. M. Cuenco Ave., Banilad, 6000 Cebu City, Philippines Tel: (032) 253 3389; 254 3765; 254 3767 Fax: (032) 253 3389 E-mail: visayas@eccp.com

Mindanao Office

Regus Davao Centre, 4F Topaz Tower, Damosa IT Park, JP Laurel Ave, Lanang, Davao City, Philippines Tel: (6382)2710635 | Fax: (6382)226 4433; 2214148 E-mail: mindanao@eccp.com

ECCP Board of Directors

Lars Wittig - President Helen Grace Baisa - Treasurer Francisco Romero Milan - Director Kais Marzouki - Director Jet Marcial Parma - Director Roman Menz - Director Jochen Bitzer - Director Paulo Duarte - Director Graham FitzGerald - Director

ECCP YPC Board

Patricia Nicole Reposo - Chair Kenneth Kung - Co-Chair

Submissions

Articles and other materials of interest to the general membership are actively solicited and may be sent to the Chamber. All materials submitted for publication become the Chamber's property and are subject to editorial review and revisions.

Honorary Auditors

R.G. Manabat & Co.

Reproduction

No part of the EuroPH CONNECT may be reproduced or transmitted in any form or by any means, electronic or mechanical, without prior written permission.

Circulation

Digital copies of the EuroPH CONNECT are distributed free of charge on a bi-monthly basis to ECCP members, partners, and friends of ECCP, as well as to industry associations and government officials with whom the Chamber has dealings.

Subscription Service

Subscriptions from non-members are also accepted: in the Philippines: PHP 1,500 (6 issues); Individual copies may be purchased locally at PHP 220 (members) and PHP 250 (non-members); and for companies outside the Philippines at US\$25.00.

Table of Contents



6

European Country in Focus: Hungary



8

Interview with European Ambassador Interview: Embassy of Hungary H.E. Dr. Titanilla Tóth



12

Strengthening Academe-Business Partnerships: Pathway Project Feature



15

Return to face-to-face at British School Manila



16

The ECCP Internship Experience



20

Bambusetum Project



22

Northern Mindanao liaised Metpower Venture Partners to its Business Development Plans in the City of Golden Friendship



24

Inside ECCP



38 New Members Corner



42

Business Opportunities



43 2022 International Trade Fairs Calendar



44

May 2022 Events Calendar

TAP INTO THE **EUROPEAN** MARKET

ECCP PUBLICATIONS AND DIGITAL

Whichever publication you select with this powerful marketing opportunity, you're sure to benefit from establishing your brand through the ECCP network.

For inquiries, you may contact us at publications@eccp.com

1.00 La Bell 1000 T LOW COL THE R. LANSING MICH. I LINES No. of Lot of Lo THE OWNER ADDRESS NAME AND ADDRESS OF AND POST OF TAXABLE OF REAL PROPERTY. NAMES OF TAXABLE PARTY OF TAXABLE PARTY. IN STREET IN STREET, IN REAL PROPERTY. ----and party in case AND IN COMPANY OF A DESCRIPTION OF Address of the THE R. P. LEWIS CO., LANSING MICH.

Editorial

Education is one of the most important assets we can share and pass on to our future business leaders and young professionals. This year's International Day of Education commemorates the role of education in achieving a more sustainable, inclusive, and peaceful future. Education was one of the most affected sectors in the world during the pandemic as it shifted from the four walls of the classroom to various online platforms. Hence, an emphasis is placed on learning institutions to continuously provide quality education for students that would catapult them into greater heights despite any unprecedented circumstances.

Recognizing the crucial role education plays in the business sector, the ECCP, spearheaded by its Southern Mindanao Business Council (SMBC), launched the ECCP Education Advocacy Committee in 2020. The committee aims to foster cooperation between Higher Education Institutions (HEIs) and the private sector as well as encourage institutional partnerships between HEIs and their overseas counterparts through visiting professor and student exchange programs, joint research undertakings, and cultural exchanges.

This EuroPH Connect issue on Education aims to raise awareness about the educational needs in the country, the preparedness of learning institutions to conduct face to face classes, and the role of the business community in shaping the students of today, the business leaders of tomorrow. On page 9 of this issue, we feature Her Excellency, Ambassador Dr. Titanilla Tóth from the Embassy of Hungary as she shares her take on business relations between the Philippines and Hungary, on working in uncertain times during the pandemic, and her views on education, among others.

We also put the spotlight on the Pathway Project, an Erasmus+ funded project, and is being implemented in partnership with nine **Florian Gottein** organizations and institutions including ECCP. The project focuses **ECCP Executive Director** on strengthening "University-enterprise cooperation" through the promotion of entrepreneurship and employability of graduates. Learn more about this project on page 12. On page 15, ECCP Member British School Manila shares how they shifted from online to hybrid onsite learning. We also dedicated a section for our past and present interns as they share how their internship experience at the ECCP has helped them towards their professional careers.

In March and April, we continued with our events such as the Sustainable Agriculture Forum, the continuation of the Technology for Progress Forum Series, and the 1st Mindanao Business Summit, among others. We also had our first hybrid networking event, the ECCP YPC FIKA: Conversations with CEOs Under 30 held last April 21, and Developing the Creative Economy: An Intellectual Property Perspective last April 28. Stay updated on our upcoming events through our social media channels or visit our website to know more.

We also invite you to turn to page 38 to acquaint yourself with our newest ECCP members. We are happy to welcome these companies as members of the ECCP. We also like to extend our warmest welcome to the newest Premium Member, Divina Law. We look forward to having them as part of the ECCP and learning from the best practices they will share with our community.

Updates on your Chamber's activities over the past two months spanning its branches in Manila, Cebu, Cagayan de Oro and Davao are available on this issue's Inside ECCP section on page 21. Keep yourself updated with available business opportunities on page 27.

To end, as we continue to move forward this year in the Chamber, we hope that you and your families continue to be well and safe. With tremendous change happening day by day since the pandemic started, the Chamber has always built its strength and inspiration around your trust and support. As we hit the ground running with physical meetings and hybrid events, we look forward to seeing you all soon, just like the old times.

I hope you enjoy this issue of the EuroPH Connect and, as always, thank you for your continued support.



European Country in Focus

Fungary

93,028

POPUL ATION 9.72 M approximately

HUNGARIAN TRADE AND INDUSTRY

Labort Ha III III III III

The Hungarian economy is characterized by its services sector which makes up for approximately two-thirds of the country's GDP at 56.64%, whereas manufacturing and agriculture accounted for 24.52% and 3.38%, respectively, in 2020. The contributions of each sector to providing employment in Hungary share the same sequence. GDP growth is also reliant on international trade, particularly on the exports of machinery, transport equipment, and pharmaceuticals, while imports consist of vehicle parts, manufacturing equipment, and integrated circuits. Germany serves as their most important trading partner in both accounts. Hungary continued to report a positive Balance of Trade in 2020, although their GDP contracted by 4.68% in the same year due to safety protocols from the COVID-19 that impeded global trade.

Geographical Location: Central Eastern Europe; landlocked between other EU countries such as Slovakia, Croatia, and Slovenia; can be divided into 3 primary areas: the Great Alföld, Transdanubia, and the North Hungarian Mountains

Climate: Temperate and with all four seasons - cold, cloudy and humid winters, and warm summers

Official Language: Hungarian or Magyar

Government Type: Multi-party Parliamentary Democracy

Standard of Living: HDI of 0.854 in 2020 - ranked #40 in between Slovakia at #39 and Saudi Arabia at #41; above the world average of 185 countries at 0.724

Organizations:

- United Nations (since December 14, 1955)
- European Union (since May 1, 2004)
- North Atlantic Treaty Organization (since March 12, 1999)
- World Trade Organization (since January 1, 1995; member of the GATT since September 9, 1973)
- World Bank (since 1982)
- Organization for Economic Cooperation and Development (since 1996)
- Organization for Security and Co-operation in Europe (since 1973)
- International Monetary Fund (since 1982)
- Visegrad Group (since 1991)
- Asian Infrastructure Investment Bank (since 2017)

FINANCIAL DISTRICT

District V, also known as Belváros-Lipótváros, is located in Budapest. Aside from the UNESCO status earned by the Hungarian capital, the city has the financial and commercial center of the country in its hold. Because of this, housing prices are 60-70% higher than in other areas due to demand from local and foreign entrepreneurs who seek to expand their businesses in Hungarian soil by investing in apartments. More banks, international embassies, retail stores, highend hotels, and business headquarters can also be found in District V which add to the convenience and glamor of work and lifestyle that the residents benefit from. Due to the diversity of business and tourism growth in the area, people are able to hold conversations with each other despite not knowing the local language.

TOP 3 TOURISM DESTINATIONS



MISKOLCTAPOLCA CAVE BATH

The Cave Bath of Miskolctapolca is an indoor underground thermal spring that boasts of an ancient natural cave system with multiple cave passages and pools of different temperatures and sizes. It is located in Miskolctapolca, a Miskolc suburb that is near the Bukk Mountains wherein holiday homes and resort villas are also prevalent, which complete the relaxing vacation experience. Historically, the said cave bath had already been known since Roman times and was being used in the medieval period for bathing purposes. It was, however, only in the 1700s that it was referred to for its medicinal properties; thereby, making tourism in the vicinity boom in the 18th and 19th centuries.

EuroPH Connect • 2/2022



BUDA CASTLE

Situated in the Hungarian capital and a UNESCO World Heritage Site, Budapest, the Buda Castle or the Royal Palace serves as one of the most popular tourist destinations in the country as it shelters the National Szechenyi Library, the Budapest History Museum, and the Hungarian National Gallery; hence, a trip to the Buda Castle may be an eye-opener for visitors when it comes to Hungary's rich history. arts and culture. The Buda Castle is said to be comparable to the Versailles of France due to their out-of-the-world architectural composition and ornamental decorations. Locals also share that the view from Buda Castle is like no other as it faces the Danube River, which is also another popular tourist attraction, especially during night time.

CAPITAL

Budapest



INTERESTING FACTS

- The official name of Hungary is Magyar Koztarsasag or the Republic of Hungary in international terms.
- It is considered ill-mannered to clink beer glasses in Hungary due to its being a practice in the executions of Hungary's 13 Martyrs of Arad in 1849, such that Austrian generals would clink their glasses after each execution.
- Hungary is one of the oldest countries in Europe, having been founded between A.D. 895-896 by the Magyars when they settled down by the Danube River. It ultimately became a Christian state in 1000 during the time of King Stephen I.
- The first subway line of continental Europe could be found in Budapest, and is called the Budapest Metro. It was built in 1896 as a commemoration of the millennium founding of Hungary in 896
- Hungary has one of the most difficult languages to learn in the world, especially among the European countries since • Magyar is not an Indo-European language, but rather a direct descendant of the language used by the Huns. It also has 44 letters in its alphabet.
- Hungary is home to known inventors such as the Hungarian architect Ernő Rubik who created the Rubik's cube in 1974 in order to model a three-dimensional movement to his students; the Hungarian-Argentine László Bíró who invented the ballpoint pen; and the Hungarian-American Charles Simonyi who programmed the first versions of Microsoft Word and Microsoft Excel.



HOLLOKO VILLAGE

The Holloko Village, located in Nograd County, has also become a UNESCO World Heritage Site since 1987 due to its traditional architecture and cultural background. It continues to be populated by the Palocz, an ethnic subgroup of the Hungarian people, for many centuries now. Despite modernity, the residents of Holloko Village remain committed to following the Paloc traditions and customs as an act of preserving their rich history. Because of this, the Hungarians are able to have an imagery of rural life prior to the agricultural revolution.

Interview with Hungarian Ambassador to the Republic of the Philippines Dr. Titanilla Tóth

Since first arriving in the Philippines to take up your post as Hungarian Ambassador, how have you observed the relations between Hungary and the Philippines develop and progress?

I had the honor and pleasure to arrive in the Philippines We have great frameworks and mechanisms in place to in September 2020, still at the height of the pandemic. boost our business ties. We are holding the meetings of Building on many years of continuous growth in our bilateral the Hungary-Philippines Joint Committee on Economic ties, we have set our sights to dynamise and diversify Cooperation every year, which helps to identify at the highest these relations: existing cooperation, in education, water level new potential fields of engagement. These meetings are great opportunities for business delegations as well management, agriculture was boosted, new opportunities were explored, such as in science and technology, to meet their counterparts both formally and informally. vocational training and startup innovation, to name a few. On a similar, yet more practical vein, we are organizing the 2nd LINK Hungary-Philippines Online Business Forum this April 2022. Following the success of last year's event (in May 2021), which saw over 300 representatives of 200 companies and business entities meeting virtually, we have high expectations that new synergies will be found between The Philippines is usually said to have our business sectors. Of course, aside from these Embassy driven opportunities, we are pleased to see many organic great strengths due to is geography and ad-hoc developments: Hungarian and Philippines and demography. A very young and businesses regularly find each other, as they both realize the benefits of their cooperation. The advantages for both dynamic, well educated population at sides are usually very, very clear.



the crossroads of Asia, the country is destined for greatness.

What do you find is the Philippines' greatest strength that would serve it best when doing business with Europe? What about with its ASEAN neighbors?

The Philippines is usually said to have great strengths due to is geography and demography. A very young and dynamic, well educated population at the crossroads of Asia, the country is destined for greatness. But aside from these qualities, the country boasts a fascinating entrepreneurial spirit, a real appetite for innovation that is already unleashing great energies in the local economy. One should not be fooled by the less than ideal economic growth metrics of the pandemic period, the Philippines should very soon return to its place a driver of growth in the region and in the EU-Philippines trade context. The Philippines can build on its great advantages to further boost the industries predominant in its European exports, while at the same time continuing to support and ease foreign investment.

What do Hungarian businesses find most attractive about doing business with the Philippines?

Hungarian businesses enjoy the openness of the Philippines for further engagement with new partners, the dynamic business climate, a market that is craving for innovation and the well trained, available workforce. Our companies also praise the well established governmentto-government framework of our relations, that solidify and secure our cooperation, so that they feel more encouraged to engage in a geographically distant market.

What do you envision as the future of business and trade between Hungary and the Philippines? How do you think both partners can work better together to achieve this vision?

What measures did Hungary take in order to cope with the COVID-19 pandemic? How do you build business resiliency?

The Hungarian government had a pragmatic, risk and people oriented approach to the COVID-19 pandemic. Hungary was conscious of its healthcare capacities and managed the necessary restrictions according to our means of taking care of those in need. European countries felt the brunt of consecutive waves of the pandemic differently, and Hungary was no exception. All in all, we believe we managed to successfully control the pandemic in Hungary, while also keeping our economy open to avoid a livelihood and economic fallout that would have dwarfed the effects of the disease itself. Hungarian businesses adapted to the realities of the pandemic by embracing digitalization, remote work and other new solution. We consider the COVID-19 outbreak to be under control in Hungary and all restrictions have been lifter as of 9 March 2022, including the use of face masks and requirements for vaccination certificates.

Hungarian and Philippines businesses regularly find each other, as they both realize the benefits of their cooperation.



How did the pandemic affect trade relations between and participate in the major education fairs in the country, Hungary and the Philippines?

Like everywhere in the world, trade and business development took a backseat to public safety, certain healthcare items in both countries fell under export control, for example. Trade volume also suffered due to dropping demand or production in certain areas, especially in the automotive sector. We pushed forward in our efforts to institutionalize our relations - several high level meetings, two ministerial meetings and two Joint Committees on Economic Cooperation were held during the pandemic, we forged agreements in various fields such as nuclear energy education and training, science and technology cooperation, scholarships, rice research, cooperation between universities and startup incubators. Many of these initiatives are already taking off and being implemented. Partners in the Philippines were very open to our engagement and we were able to accomplish a great deal of progress together - despite the pandemic.

What was the biggest hurdle of the embassy during the pandemic, and how was it addressed?

Our biggest challenge was to find alternative solutions to continue with the day to day work of diplomacy under the different levels of community guarantine in effect in Manila and in the country. This is of course very similar to what other institutions, businesses and organizations had to deal with, heightened by the fact that our work relies strongly on personal interaction.

We have a very dedicated, young and dynamic team at the Embassy and we managed to overcome all hurdles eventually - work did not stop for a second. We organized official visits - the first by a European foreign minister during the pandemic -, joint committee meetings, an online business forum and signing ceremonies for agreements. Some of these very physical, some online, some in a hybrid format - all in the spirit of the new normal.

What was the biggest insight the embassy took from the pandemic?

The pandemic was by far the biggest challenge of the past decade for our profession and we have managed to overcome the difficulties it created - not easily, but through diligent work and planning. The biggest takeaway should be confidence - we did it, and must forge on with this "can do" attitude.

How do you see the interest in studying abroad, specifically Hungary, faring this year? What programs are being implemented and in the pipeline for the year to help promote opportunities to study in Hungary?

Hungary has been offering the Stipendium Hungaricum Scholarship to the Philippines since 2015. This scholarship provides 35 Filipino students each year with an opportunity to study and earn a full degree in Hungary in the field and level (Bachelor, Master, Doctoral) of their choosing. Aside from this government funded scholarship, Hungarian universities and colleges welcome students in the Philippines to the more than 600 programmes in taught in English in Hungary. In encourage everyone interested to visit www.studyinhungary.hu for more information on what Hungary can offer. We regularly promote the Scholarship and study opportunities on our social media

such as the European Higher Education Fair.



Education is of paramount importance generally, but is even more so in changing times - like today - when adaptability has become the most useful and needed skill.`



What are your thoughts on the importance of education, especially in the context of the times we are experiencing?

Education is of paramount importance generally, but is even more so in changing times - like today - when adaptability has become the most useful and needed skill. The world economy was in a state of perpetual change even before the pandemic and current war between Russia and Ukraine. Under the new conditions, uncertainty has become the new normal, and the education of our workforce - in both countries - in a way that they remain flexible, cutting edge innovators is more important than ever. The new world economy will no doubt create winners and losers, and the former will be those that adapt faster and better to the new circumstances.



23 JUNE 2022

Europa Awards short event description: Recognizing the urgency of sustainability and in line with the European Commission's efforts on the European Green Deal, the ECCP is organizing its 2022 Europa Awards on 23 June 2022, which aims to promote and recognize companies with exceptional performance and contributions in promoting sustainability in line with global standards and the Philippine Development Plan.



Strengthening **Academe-Business Partnerships**

European Chamber of Commerce of the Philippines







Tracking the future of industries is important for academic Enhancing the employability of university graduates institutions given that they are responsible for generating requires a better understanding of such technological students/graduates with the skills needed by industries or developments and a clear appreciation by the students' part on the business/industrial skills they need to acquire to businesses. support their journey in the career path they have chosen. Universities also need to bridge the timing gap between the delivery of new skills and the immediate demand for such skills by industry. Academic institutions and businesses need to collaborate in developing innovative learning platforms in contrast to the traditional 4- to 5-year courses offered by universities which is not well-synced to the immediate needs of businesses.



With the fast pace of technological developments and innovations, businesses/industries are faced with a growing need for new skills that they hope to find in the labor market. The need for new skills arises from technological developments which are continuously changing the landscape of the labor market and very often leading to gaps that academic institutions and businesses/industries must discuss to ensure the achievement of a good fit between students'/graduates' skills as well as labor market requirements.

Among these technological developments include the Internet of Things (IoT) which is referred to the increasing connectivity of computers, phones, appliances, machinery, among others, plus the growing application of artificial intelligence (machine learning) on our daily activities and industrial processes (i.e. robotics, digital assistants -siri/ alexa, self-driving vehicles, drones, etc.). At the same time, Strengthening the academe-business partnerships was the the management of big data and cybersecurity are inmain focus of discussions of the PATHWAY project Training demand skills for businesses to collect comprehensive data of Trainers 1(ToT1) which was organized by the University of that will support better decision making as well as protect Alicante and held at Alicante, Spain from 20-25 March 2022. The hybrid training was participated by the University of personal/corporate data and improve service delivery. There are also technological developments in renewable energy, Montpellier (France), Ateneo De Manila University, Benguet sharing economy, biotechnology, nanotechnology and State University, Lyceum University of the Philippines more importantly e-learning that are defining the new skills Batangas, Polytechnic University of the Philippines, St. Paul required from new graduates to support the sustainability University of the Philippines, the Commission on Higher goals of society, government and the corporate world. Education, Enactus and ECCP.

The European Chamber of Commerce of the Philippines (ECCP) is the business partner in the EU Erasmus + PATHWAY project. It is bringing in the project its experience, network and program development capacity for consolidating the requirements of businesses and industries as well as creating innovative collaborative platforms that will strengthen the dialogue and collaboration between the academic and business/industrial sectors.





Return to face-to-face at British School Manila

In December 2021, we welcomed students back onsite for hybrid learning, ahead of other schools in the Philippines.

While we were away from campus, at the peak of the pandemic, we remained committed to our Vision & Mission. We adapted our programmes to suit online learning so we could continue to provide engaging learning opportunities, we upheld an extended curriculum offering including

After School Activities (ASAs), achieved superb higher education placements and maintained high student and staff retention rates.

In Senior school, the chance to socialise remains ever-In spite of all of our successes online, our community important and is reflected in our students' excitement as being able to come together was a triumphant return, a they go to classes together. Sports practices, swim meets, celebration of the support we had provided to each other. the IB art exhibition, and other social events are all back Since returning, we have continually expanded the range along with, though slightly less popular, exams! of learning opportunities and activities for students and Whilst some schools in the Philippines are still to reopen, are now offering classes for all ages, sports and ASAs faceto-face - all whilst ensuring the continuing safety of our we're excited to have our community back - and to have you students. join us!

In Early Years, students get to learn in the classroom and play outside in a stimulating, multi-sensory environment



Outstanding, Holistic **International Education**

Developing students as positive global citizens.

You belong at BSM - contact us to find out more.

f BritishSchoolManila

🍯 @BSM_1976 🛛 🧭 @thebritishschoolmanila

EuroPH Connect • 2/2022

designed for their needs. Of course, there are some precautions but the students have the opportunity to socialise, develop motor skills, and overcome challenges with their peers-for some, perhaps for the first time in almost two years!

In addition to learning in the classroom, our Primary students recently had their overnight camps. Staying in tents, our camps aim to connect children with nature, let them face controlled risks, be independent and create lasting memories.



The European Chamber of Commerce of the Philippines (ECCP) recognizes the importance of the role of the Higher Education Institutions in addressing the human resource needs of Industry, and because of this ECCP will contribute by bridging the gap and improving communications between Industry and the Academe.

As a 700-member business support organization, ECCP is implementing an internship program that trains interns to serve the needs of major corporations and organizations. The ECCP Internship Program provides interns with the training, experience, and skills that support ECCP members and clients.

In this section, we asked our past and present interns to share how their internship experience at the Chamber has helped them in their professional careers.



I found out about the ECCP through a job and internship listing Facebook group. At the time, I needed to complete a 200-hour internship as part of my thesis requirements for my Bachelor's Degree. The ECCP Internship opening stood out to me the most considering that it is the largest bilateral chamber in the Philippines. I was elated to be accepted as a Student Intern under the Davao and Cagayan de Oro branches where I aided in acquiring new chamber members, organizing relevant webinars, and other operational activities related to Philippine and European business interests. With such responsibilities, I was able to hone my communication, creative, professional, and service marketingrelated skills. I am still in utter disbelief that my co-interns and I were able to successfully invite notable government and industry leaders as speakers for our organized webinars. Overall, my ECCP Internship became my first step into the real world.

- Jami Mendoza

I chose ECCP to create an impact by helping businesses amidst the Covid19 pandemic. Looking back to when I started as a Business Consultancy and Services Associate of ECCP, I had the goal of learning how to be professionally confident when meeting with clients. Even though I am an Industrial Engineering student at DLSU, alongside my co-interns who are from the College of Economics and Liberal Arts, I was able to put my communication skills into practice with the weekly games and reporting. After 5 months of sufficient B2B and client meetings, I slowly attained my goal, together with additional skills such as time management, event planning, database building, and market research. From my projects and my #ECCPInternshipExperience, my biggest takeaway would be my expanded network of professionals and companies, both from Europe and the Philippines, which can help me become Future-ready.

- Ricardo Mañalac





For my internship, I had the pleasure of working at the European Chamber of Commerce of the Philippines as an International Trade Fairs Associate for two months. I was really interested when I found the listing for the position because I've always wanted to acquire a practical glimpse on the end-toend process on how to internationally promote economic ties and business interests among companies in the Philippines. This subject appeals to me since it requires an interdisciplinary approach, which is aligned with my field of study.

After hearing about ECCP from my org mates, limmedi submitted my application and was assigned to EC Cebu branch. I handled social media accounts and wo

on multiple webinars and events as well. Ms. Jillian, head of Cebu branch, was very kind and accommodating, showing me my fellow interns what ECCP is all about, how to run the events how to be an effective teammate all around. I went into the interr with the goal to learn and left with newly learned management and knowledge about ECCP's purpose in commerce. Overall, I lea that with the right environment, I was able to hone leadership because of the trust Ms. Jillian and my fellow interns shared each other. More importantly, it was through the sincerity we po into the work we did that we were able to reach goals and get the done.

- Sophia Andreana Z

16

Although my internship was held virtually, I truly enjoyed my stay as I closely worked with my supervisor and co-interns. I keenly took notes of the feedback given by my supervisor and my strengths and weaknesses that I noticed. This helped me gain a better understanding of myself and I used it to highlight areas I needed to improve. I am grateful for this experience because it enhanced my professional profile and it opened so many opportunities for me after graduating.

liately CCP's orked of the e and			
s, and nship skills arned skills with oured hings			
Zafra			

- Rosanna Marie de la Paz



I chose to be an intern at ECCP because I wanted to challenge myself and step out of my comfort zone. Also, the ECCP houses more than 700+ companies, so I believed it was the best way to expose myself to the corporate world because I could immerse myself in different industries.

I interned from April to Mid-July last 2021 for the Membership and Relations Department. My involvement with the company allowed me to converse with eminent individuals from various industries.

I assisted my supervisor at one of her meetings with the new member companies.I got to see how these notable individuals conversed, considering they come from different industries. This experience is one-of-a-kind for a first-time intern like me.

My internship imparted me with knowledge and wisdom that a classroom cannot. My soft skills improved. My internship was work-from-home but this didn't hinder me from learning new skills.

- Princess Khyla Arnaiz

The difference amongst world cultures and their subsequent interactions has always fascinated me. As a student of international relations in 2018, the main question I sought to answer was how two vastly different nations - like those from Europe and the Philippines - worked together peacefully on contentious matters such as economics and business.

I was expecting long seminars on labor, economic reform, and bilateral trade agreements - and yes, there were plenty of these I was given the opportunity to attend. Perhaps that which made the most impact in my stay were the people I met, and the priority the Chamber placed on human interaction for its events. The internship provided me the opportunity to meet world leaders and local political figures, and watch them interact - to speak with open minds, listening and learning from different perspectives. It was diplomatic communication in action. It was settling disputes and voicing ideas in a peaceful manner. It was diplomacy and simply authentic human connection, for which the Chamber provided a platform, that left the biggest impact on me.

- Jessica Haley Ordońez







ECCP CDO - Northern Mindanao Continues its Advocacy Efforts to the 3-year Bambusetum Project with DENR and USTP

BAMBUSETUM - a place where Bamboo species are Tripartite Agreement aims to (1) develop an area for the collected and grown for education, research and agroecotourism purposes and showcase its aesthetics, recreational and commercial value. Some of the elements that can be found in the said project are the Bamboo with the intent that other communities will adopt. This nurseries and pavilions as well.



DENR Asec. Joan A. Lagunda plants a giant bamboo during the ceremonial planting after the MOU signing.

The European Chamber of Commerce of the Philippines Cagayan de Oro/Northern Mindanao (ECCP), the Department of Environment and Natural Resources (DENR) and the University of Science and Technology of the Southern Philippines (USTP), three parties with different roles but with one goal inked a three-year project last year for an establishment of a Bambusetum by 2024. The Memorandum of Understanding held last September 15, 2021 in USTP Claveria Campus Misamis Oriental, Region 10, was signed by USTP System President Dr. Ambrosio B. Cultura II, DENR Assistant Secretary for Field Operations and Legislative Affairs Joan A. Lagunda, and ECCP Northern Mindanao Business Council Chairman Mercedes P. Mejia. It also commemorated the celebration of the World Bamboo Day (September 18, 2021). The

Bambusetum for the community to learn and enjoy, (2) promote the Bamboo as a potential product to its diverse market, and (3) establish a pilot area for Bamboo plantation year's common goal is to have 30 species planted and for a Bamboo nursery establishment alongside the individual responsibilities of all parties involved. ECCP is also in the works of procuring more species by connecting to different organizations, will be conducting trainings to enhance the market value of bamboo products and source out funds from partner organizations or agencies to fast-track the project moving forward. After several virtual meetings following the MOU signing last year, the working parties finally meet face to face also as requested by DENR New Regional Executive Director Dr. Henry A. Adornado, PhD last March 21, 2022 at USTP Claveria where another site inspection took place followed by a working lunch to discuss the project's development plan moving forward to approach potential partners and investors for funding as well.



L-R: Dr. Richmond Palma (Coordinator of the Agroforestry Program of USTP), Dr. Henry A. Adornado (DENR Regional Executive Director), Atty. Xandra Ysabelle T. Ebdalin-Bacus (Misamis Oriental PENRO Technical Services Division Chief), Ms. Ericka Marie B. Jabagat (Office of Field Operations-

Joanne Natindim (ECCP CDO/NM Branch Officer)





L-R: Mr. Kim Butardo and Ms. Trishia Anne Manipon (Metpower Business Development Team), Mr. Jaime Rafael Paguio (CEPALCO Executive Vice-President), Ms. Mercedes P. Mejia (SLERS Managing Director and ECCP CDO/NM Business Council Chairman), and the Business Development Team of CEPALCO

ECCP CDO - Northern Mindanao liaised Metpower Venture Partners to its Business Development Plans in the City of Golden Friendship

The ECCP continues to provide its members the quality service they all deserve – one of which is by being the members' platform in business opportunities thus bridging and connecting them to their potential partners. Last March 24, 2022, ECCP Cagayan de Oro/Northern Mindanao assisted one of its Manila members, Metpower Venture Partners, a 100% subsidiary of Metro Pacific Invesments Corporation, by liaising them to one of ECCP CDO's esteemed members in the energy sector, Cagayan Electric Power and Light Co. (CEPALCO), the major utility provider of the city.

Metpower offers waste-to-energy initiatives, supports and promotes Environmental Stewardship and Sustainable Development, and is focused on bio-energy and renewable energy project development. Metpower's big-ticket ongoing project is with DOLE Philippines which derives biogas from the anaerobic digestion of fruit waste from Dole's canneries in South Cotabato.

To further understand Metpower's market needs, their Business Development Team led by Ms. Trishia Anne Manipon and Mr. Kim Butardo did a thorough presentation of their initiatives and current project with Dole to ECCP CDO's Business Council and to the Business Development Team of CEPALCO as well. The meeting was hosted by CEPALCO led by Executive Vice President Mr. Jaime Rafael U. Paguio. CEPALCO and Metpower partnership is definitely a promising collaboration which both parties are exploring and looking forward to.



L-R: Mr. Kim Butardo (Metpower Business Development Team), Mr. Jaime Rafael Paguio (CEPALCO Executive Vice-President), Trishia Anne Manipon (Metpower Business Development Team), and Ms. Joanne Turtoga (ECCP CDO/NM Branch Officer)



Metpower's Business Development Team addressing the council's queries and follow up questions to their product presentation



Inside ECCP

Carbon Credit Financing: A Way to Fight Climate Change 23 February 2022

The European Chamber of Commerce of the Philippines hosted the Carbon Credit Financing: A Way to Fight Climate Change webinar on 23 February 2022, via Zoom. With the unprecedented increase in global greenhouse gas (GHG) emissions, the event aimed to shed light on the use of carbon pricing instruments as a means to mitigate the issue.

The event had three sessions which discussed the current state of GHG emissions in the Philippines, a background on the implementation of carbon credit financing within the EU, and the implications of implementing such a system in the Philippines.

H.E. Michel Parys, Ambassador of the Kingdom of Belgium to the Philippines, started off the event by detailing Belgium's emissions policy. In line with the goal of keeping global warming to below 1.5° celsius, Belgium is shifting its focus away from mitigation to adaptation. Instead of concentrating on lessening industries' contribution to pollution, he stressed the need for new innovative practices.

Meanwhile, Assistant Secretary for International Finance and Special Projects, Spokesperson, and Head of Communications at the Department of Finance Atty. Paola Alvarez, continued the discussion by elaborating on the Philippines' contribution to the global GHG emissions. Despite currently being a minor contributor and only emitting 0.33% of the world's CO2 emissions, this value is projected to increase in the coming years as the country's GDP continues to grow. While the department is looking into enacting climate financing, Atty. Alvarez cites limited support mechanisms for capacity-building, as well as the lack of investments and subsidies for renewable energy as major obstacles to this.

In the open forum and panel discussion that followed, Mr. Jerome Ilagan, Chief of the Policy Research and Development Division at the Climate Change Commission, and Ms. Architrandi "Chitra" Priambodo, a senior energy specialist in the Southeast Asia Department at the Asian Development Bank were also present to share their insights. Recognizing the country's vulnerability to climate change, climate justice through external development partnerships is one of the opportunities that can be pursued in the future. As H.E. Parys stated, "The Philippines will become a developed country in [this] lifetime. Hence, the Philippines should think to act as a future developed country".







ICT Outlook for 2022: A Fuel for Economic Progress

28 February 2022

The European Chamber of Commerce of the Philippines, in partnership with Converge ICT Solutions, Inc. organized an event entitled ICT Outlook for 2022: A Fuel for Economic Progress. The webinar covered the current state of the country's Information and Communications Technology sector - from the challenges that plague the industry, ongoing initiatives from the government and private sector, as well as future industry prospects.

On February 28, 2022, the webinar was graced by representatives from various sectors: Chief of the Critical Infostructure Evaluation and Cybersecurity Standards Monitoring Division under the Cybersecurity Bureau of the Department of Information and Communications Technology, Dr. Thelma Villamorel, introduced the issues concerning the recent fraud schemes that have been circulating via phone and internet. She further elaborated on the government programs and initiatives in place to counter these.

Moreover, Mr. Jack Madrid, President and CEO of the IT & Business Process Association of the Philippines (IBPAP), tackled the role of the Business Process Outsourcing industry as one of the country's major economic pillars. He highlighted the industry's outstanding performance despite the global economic slowdown brought about by the pandemic. In the subsequent portion of his presentation, he shared the challenges faced by the industry, and among these are job & skill mismatch and the phenomenon of "the great resignation".

Meanwhile, Converge ICT Solutions Inc. Head of Product Management and Network Solutions Mr. Gilbert Virtucio, discussed the progress that the company has had in making the Internet accessible throughout the country. Despite citing the country's archipelagic state as one of the impediments to this, he remains optimistic about future expansion.

In the latter part of the webinar, an open forum that was moderated by One Team Services Inc. and Global Process Manager President Mr. Erik Moller Nielsen, shifts in industry dynamics as we transition to the post-pandemic new normal were discussed. The event was made accessible to almost 70 attendees through a hybrid setup, with virtual participants from Zoom and a physical event at the Holy Cross of Davao College., Inc.

EuroPH Connect • 2/2022





LEARN TO LEAD: Management Foundations for New Leaders 24 February 2022

Last February 24, ECCP held its 2nd run of the LEARN TO LEAD: Management Foundations for New Managers workshop with ECCP's Member Leaderwise Consulting's Chief Learning Officer Ms. Jo-Ann Vidal. Ms. Vidal was able to talk about the struggles of leaders and how to overcome them to preserve integrity and credibility as a leader.

<image><image><image><section-header><complex-block><complex-block><complex-block>

Women and Tech: Inclusion and Empowerment 10 March 2022

The European Chamber of Commerce of the Philippines and its Special Committee on Open Finance and Financial Inclusion, together with Bixie, UBX Philippines and ECCP Women in Business Committee, is hosting the webinar "Women and Tech: Inclusion and Empowerment" today.

This webinar focused on discussing the movement towards women's financial inclusion and economic empowerment.

4IR for A Future-Proof Business 4 March 2022

The European Chamber of Commerce of the Philippines and FMI - Fairs & More, Inc. together with Eastern Communications co-organized the forum Technology for Progress: 4IR for a Future-Proof Business, today, March 4, 2022, from 10AM to 12NN.

This virtual forum highlights how Industry 4.0 has ushered in development in the midst of the COVD19 pandemic as a catalyst for change. The session also discusses how important it is for organizations to implement 4IR in order to stay relevant in the future, as it will continue to change the landscape of enterprises and sectors.



2022 Sustainable Agriculture Forum 24 March 2022

The 2022 Sustainable Agriculture Forum brought the public and private sectors together to help address problems in the agriculture sector caused by the pandemic. The forum featured discussions on the state of food security and nutrition in the country, impact of the Regional Comprehensive Economic Partnership to the Philippine agriculture sector, and the importance of Public-Private Partnership to the growth of the sector.

The 2022 Sustainable Agriculture Forum also aims to fuel conversations and ideas on how to achieve a highly resilient and sustainable agriculture sector. Speakers include Hon. Cynthia Villar, and panelists include multiple experts in the field of agriculture.



26





EuroPH Connect • 2/2022







Untapped Green Sector: Bamboo in Resilient Infrastructures 25 March 2022

The ECCP together with Kawayan Collective hosted the Untapped Green Sector: Bamboo in Resilient Infrastructures where speakers Architect Ray Villanueva of Kawayan Collective and Engr. Christian Camacho, Senior Science Research Specialist of FPRDI-DOST talked about the elevation of bamboo's sustainability and how it withstands calamities faced by the country.



Leading in 2022 and Beyond 30 March 2022

Today, the ECCP and its Women in Business Committee, in partnership with Eastern Communications and the AICI Global, hosted "Leading in 2022 and Beyond". This is a webinar geared towards finding solutions and providing safe spaces for women to share the challenges and experiences they have at work.

We were joined by the following speakers: TeamAsia President and Founder Ms. Monette Iturralde-Hamlin, Certified Corporate Wellness Coach Ms. Carmie De Leon, OJL Consulting Group Founder and President Ms. Olen Juarez-Lim, and AICI Certified Image Professional Ms. Carol Tan.

Promoting Women and Financial Inclusion Today 28 March 2022

The ECCP and its Special Committee on Open Finance and Financial Inclusion, in partnership with UBX hosted a webinar called "Promoting Women and Financial Inclusion Today".

This event discussed the interconnectivity of financial wellness and women empowerment, as well how they affect inclusive socio-economic development. Speakers include Sen. Risa Hontiveros, Chuchi Fonacier, Anne Yosuico, Imelda "Ida" Tiongson, and moderated by Atty. Maria Concepcion Simundac-Delos Santos.



Image: state state

Blue Economy and Growth Prospects 30 March 2022

The ECCP hosted a webinar entitled Blue Economy Growth and Prospects this afternoon to discuss the changes in the government's initiatives regarding the fisheries industry and their implications on the future of the industry.

We were joined by experts from the Delegation of the European Union to the Philippines, Department of the Interior and Local Government (DILG), Bureau of Fisheries and Aquatic Resources (BFAR), Department of Tourism (DOT), and the Land Bank of the Philippines (LBP).















JFC of the Philippines Webinar Unlocking the Economy to Create Jobs and Investments

31 March 2022

The Joint Foreign Chamber of the Philippines in partnership with Quisumbing Torres hosted Unlocking the Economy to Create Jobs and Investments this morning. The webinar discussed policy reforms to three economic bills and their effects on the country's investment climate and increasing business confidence.

We were joined by the Department of Trade and Industry Undersecretary Rafaelita Aldaba, key legislators, and economic and business experts.



RENEW (Re-entering the New Economic World) Through Jose Abad Santos 1 April 2022

The ECCP hosted the "Re-Entering the New Economic World in Jose Abad Santos" where participants are provided an overview of the growing investment opportunities in the Municipality of Jose Abad Santos that they can explore, as it is seen to be a growing industry in the agriculture and tourism sector.

Jose Abad Santos is a seaside municipality in the province of Davao Occidental, originally known as Trinidad. The municipality covers 600.06 square kilometers (231.68 square miles), accounting for 27.74 percent of the entire area of Davao Occidental. Due to the large number of square miles, it is apparent that the municipality of Jose Abad Santos offers numerous investment opportunities. Businesses may lead to success in this place and promoting it may help the place to be known and blossom.

1st Mindanao Business Summit 31 March 2022

The ECCP hosted the 1st Mindanao Business Summit where industry professionals and agencies both from the public and private sectors discuss steps and best practices on how to strengthen Agriculture, Trade Promotion, Information and Communication Technology, and Tourism in the Island of Mindanao.

The ECCP has established branches in Davao City (2013) and Cagayan de Oro (2017) to represent and cater to the Mindanao business community.



The Ease of Doing Business in Spain and Portugal 4 April 2022

The ECCP, in partnership with AVCO Legal, hosted The Ease of Doing Business in Spain and Portugal. This event aims to help those interested in opening businesses in the European Union the perks of starting a business in Spain and Portugal.

The webinar also discussed how to start businesses in these countries, with topics like: How to set up a company, Free Zone Tax Benefits, Corporate & Personal Income Tax, and Getting Visas for Employees and Shareholders, among others.



30





EuroPH Connect • 2/2022







Second Run of Certified Lean Six Sigma Yellow Belt 30 March, 6 April 2022

The ECCP Competency Hub hosted the second run of Certified Lean Six Sigma Yellow Belt. The webinar aimed to introduce participants to and train them on how to use the Lean Six Sigma organizational strategy effectively for their projects.

The program included 8 hours of training contact hours and up to 45 minutes of personalised coaching per participant.



Part 2 Portugal Golden Visa and Updates in 2022 7 April 2022

The ECCP together with the Golden Visa Centrale held the part 2 of the Portugal Golden Visa and Updates in 2022. The webinar aims to discuss how relatively simple the requirements are, the benefits of the visa, and why it is one of the most popular residency programs in the world. This webinar also aims to teach you how you can maximize this opportunity.

JFC of the Philippines Webinar Transforming the Economic Growth Paradigm: Local Development through the Mandanas Ruling 7 April 2022

DILG Undersecretary Jonathan Malaya, PPP Center Undersecretary Pecson, and DOF Acting Deputy Executive Director Ma. Pamela Quizon joined the Joint Foreign Chambers of the Philippines' webinar on Transforming the Economic Growth Paradigm: Local Development through the Mandanas Ruling.

Our esteemed speakers gave updates and developments on the adoption of the Mandanas ruling, as well as how to further capacitate LGU programs and support measures even beyond the COVID-19 pandemic.



Joint Foreign Chambers of the Philippines Webinar

Transforming the Economic Growth Paradigm: Local Development through the Mandanas Ruling

07 APRIL 2022 | 10:00 AM - 11:30 AM | VIA ZOOM



A Perspective on the Return to Office for the IT-BPM Companies 7 April 2022

The ECCP and its Real Estate Committee in partnership with Quisumbing Torres and Leechiu Property Consultants held a webinar yesterday on A Perspective on the Return to Office for IT-BPM Companies.

The webinar featured speakers from IBPAP, IT-BPO firms, and legal experts from Quisumbing Torres who discussed how the notice of return-to-office will affect the people in their respective fields and suggested how companies can go about, and adjust to the given regulations.

The Real Estate Committee brings together key players on various fora to exchange insights on issues facing the local real estate scene from market trends to property technology to legal matters, among others.



32





EuroPH Connect • 2/2022





JFC of the Philippines Webinar Ease of Doing Business: Connecting Opportunities by Cutting the Red Tape 8 April 2022

The Joint Foreign Chambers of the Philippines held the Ease of Doing Business: Connecting Opportunities by Cutting the Red Tape webinar earlier today in partnership with SGV & Co. and White & Case LLP.

Present in the webinar to give updates on the ease of doing business situation in the Philippines were ARTA Director-General Jeremiah Belgica, World Bank Senior Private Sector Specialist Dr. Roberto Galang, UNDP Philippines Resident Representative Dr. Selva Ramachandran, and Ease of Doing Business and Anti-Red Tape (EODB-ART) Advisory Council private sector representative Mr. Peter Wallace.



Mobilizing Safety Nets for the Vulnerable Population: Overseas Filipino Workers 26 April 2022

The ECCP, in partnership with Pru Life UK - Official held a webinar on Mobilizing Safety Nets for the Vulnerable Population: Overseas Filipino Workers.

We were joined by Mr. Eng Teng Wong, CEO of Pru Life UK, Mr. Allan Tumbaga, Senior Vice President and Chief Marketing Officer of Pru Life UK, Hon. Sarah Lou Y. Arriola, Undersecretary for Migrant Affairs of the DFA, and Mr. Jong Woo Kang, Principal Economist for the Regional Cooperation and Integration Division Economic Research and Integration Division Economic Research and Regional Cooperation Department of the Asian Development Bank.

The discussion was the first among the webinar series that will engage participants in discussions on opportunities and partnerships towards protecting each other and empowering the vulnerable.

ECCP YPC FIKA: Conversations with CEOs under 30 20 April 2022

The ECCP and its Young Professionals Committee, in partnership with Regus Spaces, Trends And Concepts, Mazars in the Philippines, and HUGOT Cafe, hosted FIKA: Conversations with CEOs Under 30 last April 20 at Spaces, BGC.

The event featured meaningful conversations with young professionals, and participants were able to learn from young CEOs by exchanging experiences on how to grow professionally, gain insights and strategies on their field of expertise and knowledge, and explore networks with other professionals.

Our speakers were Simon Bauer, Co-CEO for Enta and portfolio manager for AHG Lab, Thomas Abentung, Co-CEO for Collo and portfolio manager for AHG Lab, and Patricia Reposo, Chairman of ECCP Young Professionals Committee and CEO for a portfolio company under the venture builder - AHG Lab.



Pizza, Wine, and Cheese Night: A Networking Social 26 April 2022

The ECCP hosted Pizza, Wine, and Cheese Night: A Networking Social at Demetrio's Viajero, Cagayan de Oro.

The event was attended by ECCP Executive Director Mr. Florian Gottein, and ECCP Northern Mindanao Business Council Chairman and Managing Director, Slers Industries, Ms. Mercedes Mejia together with Cagayan De Oro's most dynamic entrepreneurs.

This gathering would not be possible without the support of Italia Deli by Saneca Trading, TCI Group, and Demetrio's.



34





EuroPH Connect • 2/2022







Future of Infrastructure: Creating Opportunities for Tomorrow 27 April 2022

The ECCP hosted the Future of Infrastructure: Creating Opportunities for Tomorrow earlier today. We were joined by Department of Transportation Secretary Arthur P. Tugade to discuss the importance of infrastructure to our economic growth, as well as the possible outlined policy steps the government could take to facilitate more investment in project development and implementation. <image><image><section-header><section-header><section-header><section-header><section-header><section-header><text><text><text>

Developing the Creative Economy: An Intellectual Property Perspective 28 April 2022

The ECCP believes that the Philippines has the potential to be the leading creative economy in the Association of Southeast Asian Nations (ASEAN) by 2030.

With that, the ECCP and its Intellectual Property Rights Committee, in partnership with the South-East Asia IP SME Helpdesk held "Developing the Creative Economy: An Intellectual Property Perspective". This hybrid event discussed protecting intellectual property and supporting a thriving creative economy in the Philippines.

The said event was attended by Atty. Emerson Cuyo, Director of the Bureau of Copyright and Other Related Rights of the Intellectual Property Office of the Philippines, Rep. Christopher "Toff" de Venecia, Chairperson of the Committee on Creative Industry Performing Arts of the House of Representatives, and Atty. Edmund Jason Baranda, External Expert of the South-East Asia IP SME Helpdesk.



KNOW MORE ABOUT OUR **MEMBERSHIP PERKS**.

ECCP MEMBERSHIP

Meet and exchange views with some 800 local and foreign senior business executives that are active in various business and social activities each year, in Manila, Cebu, and Davao.

For inquiries, you may contact us at dei.cimatu@eccp.com







New Members Corner

Premium Member



DivinaLaw was established in 2006 by corporate banker Atty. Nilo T. Divina. It has grown from 5 lawyers to 65 lawyers and counting. It is engaged in 5 major practice areas: litigation, corporate and special projects, tax and estate planning, crisis management and communication, and legal education and policy reform.



SAWO, Inc. is the first major European sauna company, SN Aboitiz Power is the leading renewable energy company which has started manufacturing in Asia on Jan 2000. empowering employees, businesses, communities, and the Finnish management and key employees in the production country toward a sustainable future. guarantee the top quality that SAWO is known for.



The Covenant Car Company Inc. (TCCCI) is a Filipino-owned company and the exclusive importer and distributor of Morris Garrages automobiles and parts in the Philippines.

Associate Members





Guerbet is a French pharmaceutical group that has been supporting healthcare professionals specialized in diagnostic and interventional imaging since 1926. Guerbet develops and markets contrast media, delivery systems, medical devices, and related solutions adapted to their needs. We have more than 2,600 employees and a worldwide presence with subsidiaries in 26 countries.



Marine-Development is a construction service provider specialized in niche sectors such as LNG / ammonia membrane tank outfitting, LNG piping & process systems development which includes installation and commissioning. Also able to support special marine newbuilding and repair services. Marine-Development will be supported by highly experienced engineers and management personnel provided through key partners already actively working on CCS solutions and alternative marine propulsion systems in SEA.

EuroPH Connect • 2/2022



Aboitiz Construction, Inc., is the construction arm of one AHG lab is one of the Philippines' largest venture studios. of the biggest conglomerates in the Philippines, the Aboitiz Through our venture builder model, we are pioneering the Group. digital revolution in the Philippines with a focus on PropTech. We build groundbreaking startups that significantly impact A privately-held company, with a 45-year track record in the real estate industry and daily lives of Filipinos.

building structures of value with quality and safety in mind that advance businesses and communities.

Our team of engineers, designers, project managers, and support function teams work with clients and stakeholders at every stage of the construction business process to ensure that projects are delivered on time, safely, and with quality.

SN ABOITIZ POWER GROUP

ahgelab

Associate Members



TRAINERS & CONSULTANTS INC.

X10 NETWOR INNOVATIVE SOLUTIONS AROUND THE GLOBE

Axis Performance Wear Co. was established in August 2016 as a (cut, make, print) shirt manufacturing business. We offer a wide variety of unique printing fabrics and custom options. Whether you operate a restaurant, sporting event or just want custom branded apparel. We can create a whole line of apparel that is 100% custom made and unique to your brand or logo an almost unlimited selection of styles, fabrics and the latest techniques.



X10 Networks is a privately Canadian-owned and operated We offer Quality Health Care at Affordable Prices. Our company, founded in Vancouver, BC (February 2004). X10 branches are at Networks began as a network engineering consulting • Suan Arcade, Fr. Masterson Drive, Ilaya, Carmen, company, mainly focusing on the design and implementation Cagayan de Oro City of large-scale networks that required advanced technical skills and experience.



We are a premier marketing communications firm with a NUSTAR Resort and Casino is a premier integrated resort passion to create impactful experiences. Our expertise in Events Management, Experience Design and Creative Work help build winning stories for our clients.

development set to elevate and redefine luxury in gaming, entertainment, leisure, dining and retail in the entire Southern Philippines. A collaborative masterpiece of worldrenowned development planners and designers, NUSTAR is a first of its kind positioned to attract visitors from all over the country - as well as regular regional tourists from China, Korea and Japan among others.

This 300,000-sqm grandeur sits in a 9-hectare property in South Road Properties, Cebu City and shall feature a thousand keys of well-appointed hotel rooms varying from 4 star to ultra-luxury accommodations; an expansive Gaming Facility with a varied mix of electronic gaming machines and gaming tables; a sprawling retail space that will house cutting-edge labels, high-fashion boutiques, VIP cinemas, and a carefully curated collection of local and global dining concepts; a MICE facility with flexible exhibition halls; and a state-of-the-art Live Performance Theatre.



- Puerto, Cagayan de Oro City
- NMMC area, Provincial Capitol Grounds, Cagayan de Oro City



Business Opportunities



Finnish sporting goods company is looking for a technical sports bras local manufacturer

A Finnish company is in search of a technical sports bras local manufacturer. The factory must be able to manufacture bra cup molds and have the experience and machinery for producing that. Materials should be durable and of top export quality (Lycra/Polyamide/Polyester/Elastane fabrics).



Sri Lankan Manufacturer is looking for Distributors and Retailers for high quality plastic durables.

A leading Sri Lankan Manufacturer is looking to appoint Distributors and Retailers in the Philippines Market for high quality plastic durables ranging from Household articles, Furniture, Storage & Organization, Crates & Pallets, Toothbrushes, and Rigid packaging for commercial requirements.

If interested in becoming a partner, we would love to talk to you. Please send us an email to catherine.lee@eccp.com or visit www.eccp.com for more information. We are looking forward to hearing from you.

2022 INTERNATIONAL TRADE FAIRS

DIGITALBAU

4

Σ

IFAT

CHINA

ш

Ζ

JULY

U

Ď

4

Ľ

ш

6

EM

<u>م</u>

ш

S

M&T EXPO

DRINKTEC

OILS+FATS

Management

CERAMITEC

ISPO MUNICH Z Sports 21-26 | Hybrid | Munich, Germany 4

SPRING FAIR Home and Living, Giftware 06-10 | Birmingham, United Kingdom

F.RE.E 8 eisure and Travel ш 16-20 | Munich, Germany 11

INTERNATIONALE HANDWERKSMESSE Construction. Renovation Refurbishment

09-13 | Munich, Germany

4

HANDWERK & DESIGN Arts and Desig 09-13 | Munich, Germany

2 **IFAT AFRICA** Water, Sewage, Recycling, Refuse Johannesburg, South Africa

INHORGENTA MUNICH Jewelry, Watches, Gemstones 08-11 | Munich, Germany

ANALYTICA ANACON INDIA AND INDIA LAB **EXPO** Technology

IE EXPO CHINA Environmental Technology 20-22 | Shanghai, China

20-21 | Mumbai, India

ANUGA FOODTEC 26-29 | Hybrid Exhibition Cologne, Germany

LASER WORLD OF PHOTONICS Technology 26-29 | Munich, Germany

PERFORMANCE DAYS® 2 Fabric 27-28 | Hybrid Exhibition 9 Munich, Germany

4

ELECTRONICA CHINA Electronics 06-08 | Shanghai, China OPTI

A Optics and Design 13-15 | Munich, Germany Σ

For more information, contact us at (632) 8845-1324 or jackie.diola@eccp.com

fairs&more a subsidiary of ecco

koelnmesse





EuroPH Connect • 2/2022

THE TIRE COLOGNE

24-26 | Hybrid | Cologne, Germany

BAUMA CTT RUSSIA Technology and Constru 24-27 | Moscow, Russia

31-02 Jun | Cologne, Germany

Water, Sewage, Waste, and Raw Materials 30 May - 3 June | Munich, Germany

AIR CARGO CHINA Air Cargo and Logistics 15-17 | Shanghai, China

TRANSPORT LOGISTIC

Logistics, Mobility, IT, and Supply Chain

15-17 | Shanghai, China

Ceramics and Technology 21-24 | Munich, Germany

AUTOMATICA Automation and Robotics 21-24 | Munich, Germany

JAPAN FOOD EXPO Home Decoration, Additives, Bakery, Dain Products, Meat, Sweets, Food Processing 22-24 | Chiba, Japan

GARTEN MÜNCHEN Garden Design and Garden Culture 06-10 | Munich, Germany

PRODUCTRONICA CHINA

13-15 | Shanghai, China

Construction and Mining Machinery 30 Aug - 2 Sep | São Paulo, Brazil

MAISON SHANGHAI

Design and Lifestyle 12-15 | Shanghai, China

erage and Liquid Food 12-16 | Munich, Germany

ovation and Technology 12-16 | Munich, Germany

BE Σ ш F

0

S

ER

0

10

0

0

ш

0

Σ

Ш

>

Ó

Z

r

ш

0

5

ш

U

ш

0

FURNITURE CHINA 2022 Furnitur 13-17 | Shanghai, China

PRODUCTRONICA INDIA

21-23 | India

ELECTRONICA INDIA

Electronics, Components, Syste Applications and Solutions 11-23 | India

> EXPO REAL Property and Investment 04-06 | Munich, Germany

CHINA BREW CHINA BEVERAGE

Food and Beverage 12-15 | Shanghai, China

BAUMA Construction, Machines, Mining, and Automotive 24-30 | Munich, Germany

GLASSTECH ASIA 28-29 | Marina Bay Sands, Singapore

HEIM+HANDWERK 2022 30 Nov - 4 Dec | Munich, Germany

FOOD & LIFE 2022 Food and Lifestyle 30 Nov - 4 Dec | Munich, Germany

AIR CARGO FORUM MIAMI Air Cargo, Transportaion, Logistics 08-10 | Miami, Florida, USA

TRANSPORT LOGISTIC **AMERICAS**

Logistics, Mobility, IT and Supply Chain Management 08-10 | Miami, Florida, USA

ELECTRONICA 15-18 | Munich, Germany

BAUMA CHINA Construction, Machines, Mining, and Automotive 22-25 | Shanghai, China

.

DRINK TECHNOLOGY **INDIA 2022** Beverage & Liquid Food 07-09 | Bombay Exhibition Centre, Mumbai, India

LASER WORLD OF **PHOTONICS INDIA 2022** 07-09 | Mumbai, India



Messe Müncher

Reed Exhibitions



EVENTS CALENDAR



EuroPH Connect • 2/2022

MAY



NOW (New Opportunities Waiting) in Davao City: Investment Opportunities for Nordic Businesses

Mobilizing Social Safety Nets for the Vulnerable Population: Women

Shaping Supply Chains in the Philippines for Economic Recovery

Return to Work Safety: The Critical Importance of COVID-19 Self-Test Kits for Employees

Live, Work and Invest in Finland

Mindanao Talks: Impacts of the Current Crisis to the Energy Sector

Game-changing Leadership: Driving Execution, Innovation, and Change

ICT Webinar (Converge)

LEARN MORE ABOUT THE ECCP COMPETENCY HUB.

eccp

ECCP COMPETENCY HUB

Through the ECCP Competency Hub, ECCP Members & clients are able to access talent management programs that will allow for the continuous improvement of your most important asset: your people.

For inquiries, you may contact us at kamyr.catapang@eccp.com

