

EU-PHILIPPINES TRADE & INVESTMENT 2017/2018





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The Delegation of European Union to the Philippines

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MESSAGE FROM PHILIPPINE DEPARTMENT OF TRADE AND INDUSTRY SECRETARY

The Philippines remains as one of the fastest growing economies in Asia with GDP growth accelerating from 5.9 percent in 2015 to 6.8 percent in 2016. This growth trajectory continues for the first two quarters of 2017 averaging at 6.5 percent, which puts the Philippines ahead of its neighbors in Southeast Asia. Such growth is driven by higher government spending, the recovery of the agricultural sector, and the faster pace of private consumption.

The stable outlook of the Philippine economy only reaffirms that the joint initiative of government and industry to provide an enabling environment for all scales of businesses fuels the economy.

At the core of the Department of Trade and Industry (DTI)'s agenda are efforts that will soundly support micro, small, and medium enterprises (MSMEs), which serve as the backbone of the Philippine economy, as well as of the entire Southeast Asian region. Supporting MSMEs guarantees the kind of growth that reaches the bottom of the pyramid.

The European Union (EU), one of the largest regional blocs in the world, continues to be one of the valuable partners of the Philippines in achieving the desired inclusive growth that leads to shared prosperity for all. Since the Generalized Scheme of Preferences Plus (GSP+) status was granted to the Philippines in 2014, socio-economic benefits have been unprecedented. Rural communities and local industries significantly

benefitted from the GSP+ scheme with increased employment and inward investments.

In the first semester of 2017, the EU ranked as the 3rd largest export market among the four economic blocs East Asia, ASEAN, EU, and the United States. Philippine exports to the EU reached USD 4.6 billion, up by 35.8% from its level during the same period last year.

In a bid to further strengthen bilateral trade relations, the Philippines and the EU initiated negotiations in 2016 towards the conclusion of bilateral FTA that will support the Philippines' efforts to sustain inclusive economic growth. The FTA will also complement DTI's commitment in boosting the capacity and competitiveness of MSMEs as they integrate in global value chains.

To this end, the Philippines recognizes the European Union (EU) as one of its important partners towards prosperity and progress in the country and in the region. We look forward to working with the EU on the early conclusion of the PH-EU FTA, including the ambitious region-to-region FTA with ASEAN. It is our hope that this publication will continue to inform and encourage various stakeholders to explore opportunities in both economies.

Mabuhay!

Ramon M. Lopez Secretary

MESSAGE FROM EU AMBASSADOR TO THE PHILIPPINES

MESSAGE FROM ECCP PRESIDENT

The EU economy grew by almost 2% last year – quite an achievement following years of strong reforms. Thanks to ambitious reforms the EU economy is the most competitive in the world, and business and consumers' confidence are going up rapidly. Most recent unemployment stood at 7.8% (May 2017) the lowest since December 2008, while EU deficit to GDP ratio has reduced to very low levels of 1.4%. Perhaps more important to our trading partners, is the fact that our trade continues to grow strongly: EU exports to the world increased by 15.9% while our imports increased even more, by 17.2%.

This shows that the EU economy is competitive, yet open and it will remain so and continue to benefit Philippines' development agenda: Philippines exports to the EU have increased remarkably, with the latest (Philippine) figures showing an increase of 36% of PH goods exported to the EU, representing over US\$4.6 billion in the first half of 2017 alone and making the EU the country's second largest export partner. Particularly strong growth can be seen in sectors benefiting from GSP+ trade preferences, such as agri-food. On top of this, 45% of all newly reported approved investments in the Philippines (Q1 2017) were sourced from the EU – creating decent work. The EU sees trade and investment as part of the answer to challenges faced in the country in terms of inclusive and pro-poor growth. Indeed, the EU and its industry have a positive agenda that is values-based and comes with an open dialogue to ensure nobody is left behind in strengthening these trade relations.

I look forward continuing to work together to the benefit of effective supply chains so that the Philippines can take advantage of its position in the region and of its competitive skills and people. This in return will provide for jobs and inclusive growth; create opportunities for smaller businesses; and eliminate poverty and hunger. It will bring the Philippines to upper middle income level sooner.

H.E. Franz Jessen

Ambassador / Head of Delegation European Union Delegation to the Philippines The European Chamber of Commerce of the Philippines (ECCP), in close partnership with the EU Delegation in the Philippines, is pleased to present the 2017 edition of the EU-PH Trade Investment Booklet. We would like to thank the EU Delegation as well as our Ambassador Franz Jessen for their trust in allowing us to take the lead in this important publication.

It is indeed a joy to witness promising events unfold before our very eyes. This year, we have seen the 2nd round of negotiations for the EU-Philippine Free Trade Agreement, the first year of the new Administration and Congress, steady economic growth, and the Philippines' ASEAN chairmanship. Moreover, the EU was also recently named the 2nd largest export partner of the Philippines, while remaining as the largest investor in the country.

With that, I am hopeful that we will continue to see positive developments in the near future. For now, I will let the facts and figures in this year's edition of the EU-PH Trade & Investment Booklet speak for themselves. For nearly four decades, the ECCP has been deeply involved in advocacies that make the Philippines a more competitive destination for local and foreign investments. We remain committed in promoting the EU-PH economic ties through the facilitation of market access and the creation of a level playing field for both local and foreign businesses.

In the meantime, it is my sincere desire that this publication inspire you to contribute in promoting and deepening the EU-Philippine trade and investment relations in the name of sustainable and inclusive growth.

Guenter Taus ECCP President

THE EUROPEAN UNION

The EU is the largest single market and trading bloc in the world and is the world's second largest economy with a GDP of \$16 trillion or almost a quarter of the world GDP (World Bank, 2017).





EU Top Trading Partners in 2016 (in MN c)



EU IN THE WOR

TRADE IN GOODS

EU is the world's second largest economy with a GDP of US\$ 16.4 trillion, more than a fifth of the world GDP, with a 1.95% growth in 2016. The continued economic growth of the EU reaffirms its position as the largest single market and trading bloc contributing around €1.71 trillion of total imports and €1.75 trillion of total exports to the world (Worldbank, 2017).

The EU's top trading partners are USA (18%), China (15%), Switzerland (8%), Russia (6%) and Turkey (4%).

2016 El	J28 Imports fr	om Partner	Countries				
Ranking	Partner	Mn€	% Total				
1	China	344,922	20				
2	USA	248,490	15				
3	Switzerland	121,713	7				
4	Russia	118,881	7				
5	Turkey	66,733	4				
6	Japan	66,660	4				
7	Norway	63,086	4				
8	South Korea	41,730	2				
9	India	39,302	2				
10	Vietnam	33,089	2				
Total	Extra EU 28	1,710,931	100				

Note: data excludes intra-EU TRADE



TRADE IN SERVICES

In terms of trade in commercial services, the EU exported €820 billion and imported €690 billion, resulting in a surplus of €146 billion. EU services imports grew by 14% while exports grew by 7.6%

Business services accounted for 27% of total services exported by the EU, followed by transport (16%), travel (14%), telecommunications (13%), and others (29%). While top EU services imports include business services (32%), transport (17%), travel (15%), telecommunication (6%), and others (30%).

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EU Trade in Services with top trading partners in 2016 in %						
	Exports	Imports				
USA	26.7	30.0				
Switzerland	14.5	13.6				
China	4.6	3.9				
Japan	3.6	2.4				
Russia	2.9	1.6				
Canada	2.2	1.7				
India	1.7	2.1				
Brazil	1.7	1.1				
Rest of the World	42.1	43.5				

EU Trade in Services with the World in 2016 by Se	ector (mn €)	
	Exports	Imports
Other business services	224,004	222,337
Transport	135,240	118,276
Travel	114,337	101,885
Telecommunications, computer, and information services	109,413	42,159
Financial services	83,498	43,548
Charges for the use of intellectual property	63,748	110,929
Insurance and pension services	28,478	11,692
Manufacturing services on physical inputs owned by others	19,013	8,853
Maintenance and repair services	13,194	9,992
Construction	11,398	4,725
Personal, cultural and recreational services	9,734	9,532
Government goods and services	6,955	5,556
Services not allocated	837	169
Total	819,847	689,652

INVESTMENT

At the end of 2015, the EU held FDI stocks amounting to €6,892 billion worldwide reflecting a 14.9% growth year-on-year, while inward investment stocks held by foreign investors in the EU amounted to €5,745 billion, recording a 20.7% growth from the year before.

The EU is the primary location for foreign investments, while EU companies are considered the world's most active investors overseas. In 2016, the EU was the biggest source of foreign investment stock accounting to more than US\$ 10.4 trillion (UNCTAD, 2017).

EU's Outward and Inward Foreign Direct Investments Stocks (in bn €)							
	Outward	Share (%)	Inward	Share (%)			
USA	2,559.8	37.1	2,380.9	41.4			
Switzerland	821.8	11.9	619.3	10.8			
Bermuda	362.6	5.3	495	8.6			
Brazil	329.9	4.8	127.6	2.2			
Canada	248.8	3.6	219.2	3.8			
China	167.9	2.4	34.9	0.6			
Russia	162.2	2.4	61	1.1			
Mexico	161.6	2.3	36.5	0.6			
Singapore	153.2	2.2	57	1			
Hongkong	119.2	1.7	79	1.4			
Others	1,804.6	26	1,634.5	28			
Total Extra EU-28	6,891.6	100	5,744.9	100			

World FDI Flow by Economy in 2016 (UNCTAD data in US\$ mn)				World FDI Stock by Economy in 2016 (UNCTAD data in US\$ mn)					
	Inflows	Share	Outflows	Share		Inward	Share	Outward	Share
EU	566,234	32%	470,351	32%	EU	7,663,571	29%	9,110,741	35%
Canada	33,721	2%	66,403	5%	Canada	956,065	4%	1,219,992	5%
USA	391,104	22%	299,003	21%	USA	6,391,293	24%	6,383,751	24%
Japan	11,388	1%	145,242	10%	Japan	186,714	1%	1,400,694	5%
China	133,700	8%	183,100	13%	China	1,354,404	5%	1,280,975	5%
Brazil	58,680	3%	- 1,245	0%	Brazil	625,876	2%	172,441	1%
World	1,746,424	100%	1,452,463	100%	World	26,728,256	100%	26,159,708	100%

THE PHILIPPINES



PHILIPPINE ECONOMIC PERFORMANCE

In 2016, Philippines' GDP grew by 6.9% to \$304.9 billion (\$183 billion at constant prices) making the Philippines one of the countries with the highest growth in the region. The strong growth was fuelled by investments (20.8%) and household consumption (6.9%, supported by increased remittances) on the demand side; and services (7.5%, real estate and business process outsourcing); and industry growth (8.0%) on the supply side.



Overall strong macroeconomic policies and infrastructure spending support the Philippines' long-term growth of 6.5-7.5%, making it one of the region's strongest performers.



BUSINESS CLIMATE

The Philippines has shown improvements in various global competitiveness indices since 2012.

PH Rankings in Global Competitiveness Reports (2011 - 2016)								
Report 2016 2015 2014 2013 2012								
Global Competitiveness	57/138	47/140	52/144	59/148	65/144			
Ease of Doing Business Report	99/190	103/189	97/189	108/189	138/185			
Economic Freedom Index	70/178	76/179	89/186	97/177	107/179			
Corruption Perceptions Index	101/176	95/168	85/175	94/177	105/176			



ECONOMIC OUTLOOK

Thanks to the economy's strong performance in 2016 and continued commitment of the new government to increase public infrastructure spending, the growth outlook is robust. A third of the P3.8 trillion (€70 billion) proposed 2018 national budget is allocated to the government's Build Build Build infrastructure program.

GDP Growth Forecast							
	2017	2018					
IMF	6.7%	6.7%					
World Bank	6.9%	7.0%					
ADB	6.4%	6.4%					
PH Gov't	6.5 - 7.5%	7 - 8%					

Meanwhile, credit ratings of the Philippines remain positive with a stable outlook, especially now that growth forecasts have been increased.

Credit Ratings of the Philippines							
Date Rated Credit Agency Rating							
Mar-17	Standard & Poor's	BBB Stable					
Dec-16	Moody's	BBB – Positive Stable					
Mar-17	Fitch	Baa2 Stable					

EU-PHILIPPINES

2017 PH-EU LATEST TRADE AND INVESTMENT DEVELOPMENT

Total trade between the EU and the Philippines grew by 17% during the first half of 2017 to \$7.8 billion indicating continued development in the trade relations between the two economies. Particularly, EU imports from the Philippines continue to expand, recording a 36% year-on-year growth making the EU the 2nd biggest export destination for Philippine-made products next to Japan partly thanks to the increasing utilisation rate of GSP+ preferences making the EU market more accessible to Philippine exporters (PSA, 2017).





EU investments in the Philippines continue to grow. During the first quarter of 2017, the EU recorded a 45% of total share of foreign approved investments in the Philippines, amounting to around € 187 million. Majority of these investments are in the manufacturing sector (PSA, 2017).



Overall, EU-PH trade and investment relations continue to grow in 2017 and is seen to increase further in the second half of the year. Specifically on investments, a more open regime to foreign investors will usher in more foreign companies in the Philippines that will aid in job creation and execution of big infrastructure projects of the government.

TRADE IN GOODS

Total trade in goods between the EU and the Philippines reached €12.8 billion in 2016, 3% decrease compared to 2015. While the EU economy is improving, and with the increased GSP+ utilisation rate, EU imports from the Philippines posted a decline, while EU exports to the Philippines posted a slight growth.



EU-PH 5-YEAR TRADE TREND



TRADE IN SERVICES

Trade in services increased to € 4.2 billion

Total trade in services in 2015 (latest available figure) amounted to \notin 4.2 billion, an increase of around 20% resulting to a surplus for the Philippines of \notin 240 million.

EU exports to PH EU imports from PH



Trade in Services between the EU and the P	hilippines in 2015 (i	n mn€)
Sectors	Exports	Imports
Other business services (inc BPO)	585	523
Telecommunications	332	172
Charges for the use of intellectual property	318	35
Travel	245	515
Transport	237	531
Construction	74	43
Financial services	71	23
Services not allocated	33	-
Insurance and pension services	29	36
Maintenance and repair services n.i.e.	24	32
Government goods and services n.i.e.	16	8
Manufacturing services	7	305
Personal, cultural and recreational services	6	3
Total	1,984	2,224

EU services imports from the Philippines were dominated by two sectors namely transport and other business services including Business Process Outsourcing (BPO) – which comprised almost 50% of the total services imports in 2015. Other business services contributed \leq 523 million to the total services imports from the Philippines, reflecting a 21% growth year-on-year. Philippines is ranked second only to India as a business process off-shoring destination, and to further grow the industry, the new government included the sector in the 2017-2019 Investment Priorities Plan.

EU services exports to the Philippines were dominated by business services (ξ 585 million) and telecommunications (ξ 322 million). Services related to intellectual property rights and travel amounted to over ξ 500 million and grew by 16% and 12%, respectively.

PHILIPPINES AS TRADING PARTNER

In 2016, Philippines ranked as the 39th EU trading partner indicating a relative growth of the commercial relationship with a lot of scope for further strengthening. Philippines' share of total EU imports and exports was 0.4%

Rank	EU Imports fi	rom Trading Pa	artners	EU Exports from Trading Partners		
	EU Imports from Trade Partners	in mn €	share (%)	EU Exports to Trade Partners	in mn €	share (%)
	Extra EU 28	1,710,931	100	Extra EU 28	1,745,306	100
1	China	344,922	20.2	USA	362,153	20.8
2	USA	248,490	14.5	China	169,999	9.7
3	Switzerland	121,713	7.1	Switzerland	142,375	8.2
4	Russia	118,881	6.9	Turkey	77,970	4.5
5	Turkey	66,733	3.9	Russia	72,381	4.1
6	Japan	66,660	3.9	Japan	58,057	3.3
7	Norway	63,086	3.7	Norway	48,359	2.8
8	South Korea	41,730	2.4	United Arab Emirates	45,778	2.6

9	India	39,302	2.3	South Korea	44,506	2.6
10	Vietnam	33,089	1.9	India	37,757	2.2
11	Brazil	29,477	1.7	Canada	35,204	2.0
12	Canada	29,098	1.7	Hong Kong	34,995	2.0
13	Taiwan	26,043	1.5	Saudi Arabia	33,909	1.9
14	South Africa	22,897	1.3	Mexico	33,884	1.9
15	Malaysia	22,137	1.3	Australia	32,414	1.9
16	Thailand	20,344	1.2	Singapore	31,469	1.8
17	Mexico	19,898	1.2	Brazil	30,908	1.8
18	Singapore	19,501	1.1	South Africa	22,977	1.3
19	Saudi Arabia	19,111	1.1	Israel	21,117	1.2
20	Hong Kong	18,208	1.1	Могоссо	20,807	1.2
21	Not specified - Extra EU	17,973	1.1	Egypt	20,632	1.2
22	Algeria	16,507	1.0	Algeria	20,361	1.2
23	Bangladesh	16,386	1.0	Taiwan	19,626	1.1
24	Indonesia	14,659	0.9	Ukraine	16,506	0.9
25	Могоссо	13,786	0.8	Not specified - Extra EU	14,595	0.8
26	Israel	13,211	0.8	Thailand	13,557	0.8
27	Ukraine	13,101	0.8	Malaysia	13,236	0.8
28	Australia	13,088	0.8	Serbia	11,689	0.7
29	Kazakhstan	12,775	0.7	Stores and provisions - Extra EU	10,698	0.6
30	Nigeria	10,928	0.6	Tunisia	10,551	0.6
31	Iraq	10,410	0.6	Indonesia	10,466	0.6
32	Tunisia	9,317	0.5	Qatar	9,630	0.6
33	United Arab Emirates	9,205	0.5	Vietnam	9,336	0.5
34	Serbia	8,733	0.5	Nigeria	8,957	0.5
35	Argentina	8,253	0.5	Chile	8,577	0.5
36	Azerbaijan	7,605	0.4	Argentina	8,511	0.5
37	Chile	7,388	0.4	Iran	8,232	0.5
38	Egypt	6,704	0.4	Lebanon	6,654	0.4
39	Philippines	6,652	0.4	Philippines	6,175	0.4
40	Pakistan	6,288	0.4	Kuwait	5,456	0.3
41	Iran	5,520	0.3	Colombia	5,432	0.3
42	Colombia	5,448	0.3	Pakistan	5,301	0.3
43	Qatar	5,377	0.3	Bosnia-Herzegovina	5,260	0.3
44	Peru	5,076	0.3	Kazakhstan	5,073	0.3
45	Libya	4,890	0.3	Belarus	4,983	0.3
46	Cambodia	4,582	0.3	New Zealand	4,693	0.3
47	Ivory Coast	4,510	0.3	For.JRep.Macedonia	4,452	0.3
48	Angola	4,188	0.2	Oman	4,192	0.2
49	Bosnia-Herzegovina	3,788	0.2	Jordan	4,054	0.2
50	For.JRep.Macedonia	3,712	0.2	Gibraltar	3,802	0.2

EU-Philippines trade in goods is 8% of EU's total trade with ASEAN

10% of 2016 total Philippines trade was with the EU, relatively close compared to its ASEAN neighbors. But in terms of EU-ASEAN trade, there is considerable scope for further growth from its current 6% share.

EU's Trade with Selected ASEAN Members in 2016							
(in € mn)	ASEAN	Indonesia	Malaysia	Philippines	Singapore	Thailand	Vietnam
EU exports	85,850	10,466	13,236	6,147	31,469	13,557	9,336
EU imports	122,230	14,659	22,137	6,652	19,501	20,344	33,089
Total Trade with EU	208,080	25,125	35,373	12,799	50,970	33,901	42,425
Trade Balance with EU	- 36,380	- 4,193	- 8,901	- 505	11,968	- 6,787	- 23,753
Total Trade with World	1,568,552	252,793	332,042	133,733	552,707	370,036	336,027
Share of Total EU-ASEAN Trade	100%	12%	17%	6%	24%	16%	20%

Note: ASEAN total trade does not include intra-ASEAN figures

PHILIPPINES' MAJOR TRADING PARTNERS



Philippine trade with the EU reached US\$13.2 billion in 2016, behind China and Japan with US\$21.175 billion and US\$ 21.187 billion respectively. EU-Philippines trade contracted by 5% due to the decrease of both import and export values (PSA, 2017).





The EU is the Philippines' 2nd largest export market

In terms of Philippines' exports, as of first half of 2017, the EU is the second largest export market for Philippine-made products accounting for 15% of total Philippine exports behind Japan (17%) and ahead of US (15%) and China (11%) (PSA, 2017).

With regard to Philippine imports, the EU is the 4th largest supplier to the Philippines. Imports from China continued to increase substantially, making China today by far the most important source of imports to the Philippines.

The EU is the 4th largest supplier of goods to the Philippines





PHILIPPINES' TRADE WITH EU MEMBER STATES

The EU is a single market with free movement of goods, services and capital. This means that specific trade flows between the EU and non-EU economies are not fully attributable to a particular EU member state.

90% of EU-Philippines trade is with 9 EU member states

Germany is the Philippines' largest trading partner within the EU, followed by Netherlands, France, UK, Italy, Belgium, Spain, Ireland and Austria. Together these countries account for almost 90% of EU-Philippines trade. Meanwhile, other EU member states are expanding trade with the country and shows dynamic increases.





EU MS Trade with the Philippines (in mn €)						
		2015			2016	
MS	Imports	Exports	Total Trade	Imports	Exports	Total Trade
Germany	2,569.6	2,146.7	4,716.3	2,318	2,058	4,376
Netherlands	1,911.7	460.9	2,372.5	1,722	547	2,269
France	444.6	839.2	1,283.9	623	818	1,442
United Kingdom	572.3	518.0	1,090.3	582	487	1,068
Italy	243.5	544.5	788.0	217	612	830
Belgium	222.3	341.1	563.4	190	367	557
Spain	172.9	403.1	576.0	164	371	535
Ireland	98.9	115.9	214.8	92	134	226
Austria	85.9	125.1	211.0	90	120	210
Poland	130.0	54.3	184.3	135	56	191
Hungary	191.7	14.5	206.2	171	14	185
Denmark	40.4	112.7	153.1	44	124	168
Finland	17.6	130.8	148.4	19	147	165
Czech Republic	91.6	91.2	182.7	73	90	163
Sweden	43.2	140.9	184.2	37	114	151
Bulgaria	17.7	21.6	39.4	26	33	59
Slovenia	30.5	11.4	41.9	23	16	39
Portugal	20.9	8.8	29.7	25	14	38
Malta	12.7	22.4	35.1	8	19	27
Romania	15.8	5.0	20.8	18	8	26
Slovakia	27.5	9.0	36.5	22	3	25
Greece	6.3	6.8	13.1	7	10	17
Luxembourg	5.3	11.0	16.3	4	8	12
Estonia	2.2	0.6	2.8	3	4	8
Lithuania	1.8	2.7	4.5	2	5	7
Latvia	0.9	1.1	2.0	1	4	5
Cyprus	1.7	1.8	3.5	3	2	5
Croatia	2.0	6.1	8.1	2	2	4
EU 28	6,981.5	6,147.2	13,128.6	6,621	6,186	12,807

STRUCTURE AND TRENDS BY PRODUCTS

The Philippines seeks to diversify its export base. Currently, 44% of PH exports to the EU are concentrated on electrical machinery and equipment, largely assembly and testing operations linked to regional or global production networks. Trade in agricultural products grew by 2% to €835 million while other industrial products did not show growth compared to 2015 figures. In the first half of 2017, trade in agricultural products further grew by 15% year-on-year (Eurostat, 2017).







INVESTMENT¹

Philippines' statistics shows that the EU was in 2016 again the largest investor in the country. In terms of reported investments, 28% or P61,790 million (\leq 1.1 billion) originated from the EU, thus maintaining its position as the largest source of approved investment in the Philippines.



PHILIPPINES' MAJOR SOURCES OF APPROVED INVESTMENTS IN 2016 (PSA)



1 Foreign direct investment statistics are difficult to compile in a globalised world where businesses do not necessarily have clear-cut geographical roots. For this reason, investment statistics must be treated with caution. An international change in methodology (BPM 6) also resulted in a revision of figures.



INFLOWS OF EU FDI INTO SELECTED ASEAN MEMBER COUNTRIES

In terms of capital flows reported in Eurostat, Philippines recorded €110 million inflows in 2015.



FDI from the EU into the Philippines and from the Philippines to the EU showed positive growth, reporting ≤ 6.1 billion and ≤ 1.1 billion, respectively.

EU FDI stock with the Philippines						
(in mn €)	2011	2012	2013	2014	2015	
EU FDI stock in PH	7,196	6,670	5,875	5,494	6,103	
growth rate (%)	-3	-7	-12	-6	11	
EU FDI stock from PH	1,177	1,392	584	791	1,086	
growth rate (%)	-28	18	-58	36	37	



EU GSP+

A SPECIAL INCENTIVE ARRANGEMENT FOR SUSTAINABLE DEVELOPMENT AND GOOD GOVERNANCE

The EU Generalized Scheme of Prerefences (GSP+) is a scheme that grants its beneficiaries, developing countries from around the world, a full removal of over **66%** of tariff lines of a variety of products in exchange for agreement and compliance to the 27 core international conventions on human and labour rights, environmental protection and good governance.

BENEFICIARIES

As of present, the EU GSP+ covers 9 beneficiaries: Armenia, Bolivia, Cape Verde, Kyrgyzstan, Mongolia, Pakistan, Paraguay, Sri Lanka, and the Philippines.

MAIN FEATURES OF GSP+



EU's Special Incentive Arrangement for Sustainable Development and Good Governance, GSP+ is part of EU's unilateral tariff preferences in favour of developing countries.

The GSP+ scheme is designed to help developing countries assume the special burdens and responsibilities resulting from the ratification of 27 core international conventions on human and labour rights, environmental protection and good governance and its implementation.

The GSP regulation sets strict and clear criteria for granting GSP+. Country must (1) meet economic criteria (2) ratified the 27 core international conventions (3) conclusions of monitoring bodies must not identify serious failure to effectively implement the conventions.

THE PHILIPPINES & THE GSP+



The Philippines was granted the EU GSP+ incentive scheme in December 2014 and is being overseen by the Department of Trade and Industry.



The Philippines is entitled to export 6.274 products into the EU market as part of the GSP+ scheme.

Top 5 Philippine Exports under the EU GSP+ to the EU for 2017









Aari-oil Products

Electrical Machinery

Processed Meat & Fish

Optical Products

Processed Vegetables, Fruits, & Nuts



As of end June 2017. EU was the second largest export partner of the Philippines, with exports up to \$4.6 billion or 15% of total Philippine exports.

€1.7



In 2016, EU imported around €1.7 billion worth of Philippine products under the GSP trade preference.

The GSP+ utilisation rate of the Philippines increased to 71% in 2016 71% from 67% in 2014.



According to the Department This of Trade and Industry (DTI), to the year after qualifying for jobs generated in both the GSP+, Filipino exports to the the EU expanded by 27%.

increase translated over 200,000 new agriculture and manufacturing sectors as of 2016, according to the DTI.

EU ENGAGEMENT

PEOPLE TO PEOPLE

The number of Filipinos living in the EU as permanent migrants increased substantially by 14% to 807,000 people. This accounts for 16% of total permanent Filipino migrants.



The EU is the 2nd largest source of remittances into the Philippines

The total remittances (includes money sent by all migrant Filipinos) into the Philippines in 2016 amounted to US\$26.9 billion – almost 10% of GDP. Remittances originating from the EU accounted for 12% or US\$3.2 billion of total.



Remittances to the Philippines (BSP data, in mn US\$)						
Origin	2013	2014	2015	2016		
USA	9,905	10,167	10,114	8,931		
EU 28	3,080	3,419	3,526	3,231		
Saudi Arabia	2,110	2,567	2,696	2,631		
UAE	1,263	1,782	1,785	2,156		
TOTAL	22,984	24,628	25,607	26,900		

EU TOURISTS IN THE PHILIPPINES

The EU is the 5th largest source of tourists to the Philippines

Tourism is a sector of growing economic importance for the Philippines and in 2016, the Philippines recorded a 12% increase to more than 5.7 million in total foreign visitors to the country. EU remains the 5th source of tourism, totalling to more than half a million in the same year.

Tourist Arrivals in the Philippines						
Origin	2015	2016	2016 % share			
Когеа	1,339,678	1,475,081	25.5%			
USA	779,215	869,463	15.1%			
China	490,841	675,663	11.7%			
Japan	495,662	535,238	9.3%			
EU	447,312	514,722	9%			
Total Foreign Visitors	5,148,819	5,776,582	100%			



EU Engagements in the Philippines

FAN-EU

Trade and Investment in the Philippines continue to grow stronger and the EU has been a strong partner in this economic development.

UPPING OUR TRADE & VALUES AGENDA WITH ASEAN: EU Trade Commissioner Cecilia Malmström Visits Manila

ASEAN is a key priority in EU's "Trade for All" Policy and for good reasons: ASEAN is growing over 5% per year, and integrating at greater speeds: Since the ASEAN Free Trade Area was established, trade increased six fold to US\$2.5 trillion; whilst intra-ASEAN trade grew from 19% to 25%. The region is attracting five times Foreign Direct Investment, and being a preferred destination for EU companies, the majority from the EU (€23.3 billion or 57% growth). Integration between our two blocs has strengthened too: In 2016, ASEAN-EU trade stood at €288 billion. EU imports from ASEAN doubled since 2009, while our trade in services tripled.

So good reasons for EU Trade Commissioner Malmström to visit Manila, host of the Fifteenth AEM-EU Trade Commissioner Consultations on 10 March. But what did she achieve concretely?

- 1. Ministers agreed on the next steps towards the resumption of the ASEAN-EU Free Trade Agreement (FTA) negotiations; and to develop a framework encompassing the parameters of a future ASEAN-EU FTA.
- 2. Ministers reaffirmed commitment to work towards a successful outcome of the 11th WTO Ministerial Conference in Buenos Aires in December, with a strong focus on E-Commerce. The last major deal of the WTO was the Trade Facilitation Agreement, with strong impact on (SME) trade. The next big thing is e-commerce and an agreement in WTO will greatly support SMEs in ASEAN and EU alike, not the least in the Philippines with its strong BPO sector.
- 3. The Commissioner introduced successfully the idea of another multilateral initiative a Multilateral Investment Court, and ASEAN colleagues welcomed the discussion. Key features of domestic and international courts would be introduced to investment adjudication. The Court would have a first instance tribunal; an appeal tribunal; have tenured, highly qualified judges, obliged to adhere to the strictest ethical standards and a dedicated secretariat. Moreover, the Court would be a permanent body; and work transparently.
- 4. In discussions on future cooperation, Ministers agreed on a Trade and Investment Work Programme for 2017-2018 that will focus on issues that matter for an eventual regional deal

including rules of origin; e-commerce; trade facilitation; SMEs development; standards, technical

regulations and conformity assessment; procurement; energy and raw materials; and investment.

- 5. Moreover, the meeting provided for a substantial platform for the EU ASEAN Business Council to voice concerns and ideas regarding ASEAN: Industry spoke to the ASEAN ministers about the urgency to put in place an enabling regional financial infrastructure for MSMEs; to accelerate removal of non-tariff barriers; to simplify customs procedures to facilitate MSMEs to participate in regional supply chains; to expedite work on harmonization of standards; and to enhance enforcement of intellectual property to facilitate transfer of technology and know-how to the region.
- 6. The 5th ASEAN EU Business Summit was a first in bringing values to the discussion, driven by business. Besides discussing sectors of relevance to EU and ASEAN, a number of companies discussed openly about the role of human rights for their business plans, continuity and sustainability; and or more opportunistic, the respect for those rights in being able to market products effectively.





THE EU ACTIVELY PARTICIPATES IN THE EURO-PH ADVOCACY FORA

The EU, in partnership with the European Chamber of Commerce and Industry (ECCP) and the EU-Philippine Business Network EPBN) has launched a series of Advocacy Fora to provide an avenue to discuss various advocacy agenda to make trade and investment easier. First on the list was the Customs Advocacy Forum where EPBN ECCP advocated for the full implementation of the Customs Modernisation and Tariff Act and the National Single Window to enhance trade facilitation and doing business in the Philippines.



EURO-PH CUSTOMS ADVOCACY FORUM





EU and Philippines are in the business of making trade easier - working together on customs modernization!

Following Philippines ratification of the WTO Trade Facilitation Agreement and the adoption of the Customs Modernization and Tariff Act, change is happening at customs! Estimates show that the implementation of the Agreement could reduce trade costs by an average of 14.3% and boost global trade by up to \$1 trillion per year, with the biggest gains for developing countries. Philippines is making headway with its National Single Window, to be integrated with the ASEAN Single Window, while simplifying rules and procedures.

EU ENGAGES IN THE DEVELOPMENT OF PH'S NATIONAL INTELLECTUAL PROPERTY STRATEGY

The EU supports the Philippines with the introduction of geographical indications that will support the marketing and protection of Filipino products.

INCREASING VALUE OF PH PRODUCTS DUE TO THEIR GEOGRAPHIC ORIGIN



GUIMARAS MANGOES 560 producers trained

CONSULTATIONS OF PH IP STRATEGY



Intellectual property rights such as patents, trademarks, designs, copyrights or geographical indications enable inventors, creators and businesses to prevent unauthorized exploitation of their creations, and in return to get compensation for their investment.

T'NALAK CLOTH

800 weavers supported

An intellectual property policy is crucial for the country's ability to stimulate innovation and to compete in the global economy. Especially MSMEs can benefit from an IPR policy as there is a lot of scope in agriculture and creative industries.

The EU supports the Philippines with the introduction of geographical indications that will support the marketing and protection of some of the world's tastiest (Guimaras mangoes) and most beautiful (T'nalak cloth) products in the world!

EU WORKS TOGETHER WITH CIVIL SOCIETY

The EU consults with various Civil Society Organisations and Non-Government Organisations to discuss issues on human rights, labour rights, good governance and sustainable development and collaborates with organisations to create engaging avenues for discourse.



The EU stands for fair, international, rules-based trade based on high standards, cooperation and strengthening of multilateral institutions. The EU works with trade partners to ensure that workers' rights and other labour standards, as well as commitments to protect the environment and natural resources are respected. It includes civil society in the process and funds projects to help with implementation.



The European Community shows its support to startups in the Philippines. The Startups Festival, organized by the Friedrich Naumann Foundation for Freedom (FNF) with the support of the EU Delegation to the Philippines, is a proof of what the country is capable of - a leader in innovation.



The EU values the voice of the youth on the relevance of human rights for business where students from all over the Philippines came to Manila to debate on the matter. Congratulations to our youth debaters for doing a much better job than us in explaining why for free trade to be fair trade respect for human rights is essential.

EU SUPPORTS THE PHILIPPINE NATIONAL TRADE REPOSITORY

The EU in collaboration with the DTI, Tariff Commission, Bureau of Customs and other development partners supported the recently launched Philippine National Trade Repository. Similar to the EU Export Helpdesk, the repository is a comprehensive source of current information on tariff and non-tariff measures applied to goods entering, exiting, and transiting the Philippines. The EU has provided immense support to the ASEAN economic integration and the establishment of the ASEAN economic community with concrete output including the ASEAN Trade Repository which the PNTR is part of – all these geared towards advancing the over-all EU-ASEAN agenda.







Renowned for its market-oriented and intense competition environment. Austria's service sector boasts the fastest growing industry among the richest countries around Europe.

AUSTRIA

TAI FNT

The Research Location Austria is on the fast track. With an R&D ratio of more than 3% of its GDP, and more than 60 industry clusters and customized innovation funding programs, Austria ensures an optimal interaction between the business and scientific communities.



€ 41.751 M	€ 21.792 M
GERMANY	RUSSIA
€ 10.715 M	€ 10.312 M
NETHERLANDS	USA
€ 3.8 LUXEMI	

BUSINESS ENVIRONMENT

Austria is ranked 19th in ease of doing business.

ECONOMY (2016)



TOP INDUSTRIES

70.6%

SERVICES



Construction, Machinery, Vehicles & Parts, Food, Metals, Chemicals, Lumber, Paper & Paperboard, Communications Equipment, Tourism

TRADE & INVESTMENT OPPORTUNITIES

Automotive Industry Chemical Industry Electronics Environmental Technologies Life Sciences Logistics Mechanical Engineering Mechatronics Tourism Industry



Belgium's central geographic location and highly developed transport network have helped develop a well-diversified economy.

TALENT

Food



high productivity levels and highly qualified workers

extensive knowledge of languages

COST OF LIVING INDICES (2016) Brussels as compared to Manila ⊕ 228.699 78.28% 94.22% higher higher higher

Consumer Purchasing Price

121.63%

higher

Power

Information provided by partner agency:

Rent





ECONOMY (2016)

11.2 mio	
Population	
1.7%	

GDP Growth € 40.707 GDP per Capita

Corporate Taxes **High Income** Income Level

2%

Inflation Rate

34%

TOP INDUSTRIES





Industries:

Engineering & Metal Products, Motor Vehicle Assembly Transportation Equipment, Scientific Instruments, Processed Food & Beverages, Chemicals, Pharmaceuticals, Base Metals

TRADE & INVESTMENT OPPORTUNITIES

Belgium's key economic sectors are Food, Biotechnology, EU Institutions, Transport & Logistics. Automotive. Aerospace. and Pharmaceuticals.

BUSINESS ENVIRONMENT

Belgium is ranked 42nd in ease of doing business. Belgium's strong points are a highly educated, productive, multilingual and flexible workforce, a quality business infrastructure, logistics and telecommunications, a strategic geographical position at the crossroads of some of the main European markets, a tradition of openness to trade, businesses specialized in the supply of intermediate and semi-finished goods, a strong purchasing power and good quality of life.

38 EU-PH TRADE AND INVESTMENT 2017/2018

BULGARIA

Located in the strategic location of South-East Europe, with its major infrastructure for transport, energy, telecommunications, and water resources



COST OF LIVING INDICES (2016) Sofia as compared to Manila





Information provided by partner agency:



ECONOMY (2016)

5.1%



27.5% AGRICULTURE INDUSTRIAL SERVICE

TRADE & INVESTMENT OPPORTUNITIES

InvestBulgaria Agency is a government organization established to attract investment to Bulgaria, to assist project set-up and to ensure successful project development resulting in new jobs, exports and know-how transfer for the Bulgarian economy. We help potential and existing investors explore the investment opportunities in Bulgaria and carry out greenfield investment projects in the country.

BUSINESS ENVIRONMENT

Bulgaria possesses political and macroeconomic stability and incentives for doing business. As a NATO and WTO member, its currency is fixed to Euro under a currency board; lowest tax rate and one of the lowest labor costs in the EU coupled with special incentives for investors. Furthermore, there is EU funding - more than €8 billion in EU funds for 2014 to 2020.

Lies in southeastern Europe, bordering the Adriatic Sea, which gives emphasis as a tourism destination for wider investment possibilities.

employment rate for graduates

Lower secondary education: 20.8%

Upper secondary education: 60.7%

ŧ

38.08%

higher

Consumer

Price

38.71%

higher

Purchasing

Power

Tertiary education: 18.5% Multilingual in population: 3%

TALENT









62%



Information provided by partner agency:



TOP INVESTING COUNTRIES

GERMANY	AUSTRIA
NETHERLANDS	ITALY
SLOVENIA	HUNGARY

ECONOMY (2016)

4.3 mio Population	
2.9% GDP Growth	
€10,880	

10% Corporate Taxes Upper Middle Income Level

-1.1%

Inflation Rate

TOP INDUSTRIES

GDP per Capita





TRADING & DISTRIBUTION

REAL ESTATE ADMINISTRATION

SERVICES Other Industries: Industrial (21.3%), Others (31.3%)

BUSINESS ENVIRONMENT

Croatia is an open market for foreign investors and those who come to do business and invest in industries which are not subject to any special laws or regulations. They can carry out their businesses under the same conditions as the local business structures. The Croatian constitution provides for the free repatriation of profits and/ or capital upon termination of an investment.

& SOCIAL

TRADE & INVESTMENT OPPORTUNITIES

Since 2000, Croatia has been one of Central Europe's fastest growing economies, so investing in Croatia is naturally on the rise. Much further progress has been made toward implementing structural reforms, though the pace of reform has been slow.

CYPRUS

Strategically located to access both MENA region and EU market, with traditionally strong Shipping. Tourism, and Financial Services sectors as well as fast growing ICT, R&D and Oil and Gas.

TAI FNT



98% of the population have secondary **54.6%** have a higher education

76% of the population speaks Greek and English, **10%** speaks French, German, and Russian, 2-10% Chinese, Romanian Arabic, Filipino,Italian, and

COST OF LIVING INDICES (2016) Nicosia as compared to Manila



TOP INVESTING COUNTRIES

USA	EU
CHINA	RUSSIA
MENA REGION	INDIA
UKRAINE	

Information provided by partner agency:



ECONOMY (2016)



alan artis

TOP INDUSTRIES



Industries: Shipping (7%), Education (6%), Health (4%), Construction (6%), Agriculture & Fishing (2%). Other Services (7%)

TRADE & INVESTMENT OPPORTUNITIES

Shipping, ICT, Oil and Gas Exploration and Transportation. Auxiliary oil service activities in East Mediterranean. Innovation and Start-ups. Education. Real Estate

BUSINESS ENVIRONMENT

- Cyprus is ranked 45th in ease of doing business, 16th for Resolving Insolvency, 27th for Protecting Minority Investors, 34th for Paying Taxes, 45th for Trading across Borders, and 53rd for Ease of Starting a Business.
- In FDI magazine (FT group) Island Economies ranking of 2017/18, Cyprus was ranked 2nd overall, while it was ranked 1st for Human Capital and Lifestyle and 7th for Business Friendliness

The Czech Republic has attracted a large amount of foreign investment (FDI) since 1990, making it one of the most successful transition countries in terms of FDI per capita. Currently the Czech Republic has one of the lowest unemployment rates and one of the highest GDP growths in Europe. Czech Republic is also ranked number 6 in the Global Peace Index.

CZECH REPUBLIC

TALENT



Food

School Enrollment (% gross) Secondary: 95% Tertiary: 64.9%

COST OF LIVING INDICES (2016) Prague as compared to Manila \₩ 32.07% 14.10% 18.63% higher higher higher

Rent

Purchasing Consumer Price Power

£

71.27%

higher

TOP INVESTING COUNTRIES



Information provided by partner agency:



Philippine Chamber of Commerce for Czech Republic and Slovakia



10.5	59 г	nio
Рор	ulati	on

4.7% GDP Growth

Corporate Taxes **High Income** Income Level

2.0%

Inflation Rate

19%

TOP INDUSTRIFS

€ 29,555

GDP per Capita



Other Industries:



PUBLIC

ADMINISTRATION

INDUSTRY TRADE AND

TRANSPORTATION

Real Estate Activities (8.5%), Technical Activities (6.7%), Construction (5.4%), Information (5%), Financial Activities (4%), Agriculture (2.5%). Other Services (2.2%)

BUSINESS ENVIRONMENT

- Situated in the center of Europe, professionals at lower costs, and high degree of entrepreneurship and good conditions for doing business
- One of the world's most attractive place to live in
- Regulatory & patent environment in accordance with EU standards
- Well-developed infrastructure
- GDP per person by purchasing power parity highest in Central and Eastern Europe

TRADE & INVESTMENT OPPORTUNITIES

Aerospace, Nanotechnology & Materials, Automotive, Energy, EE/Electronics, Business Support Services, Advanced Engineering, Life Sciences. ICT

For investment opportunities, contact CzechInvest (fdi@czechinvest.org)



Denmark is a small and wealthy country in Northern Europe. It has extensive government welfare measures and an equitable distribution of income.

TALENT

The workforce is highly educated and focused on quality and innovation. Danish children are taught to speak English from 1st grade primary school, so most Danes in the working age speak the language fluently.

COST OF LIVING INDICES (2016) Copenhagen as compared to Manila

89.93%	158.96%	127.01%	138.43%
higher	higher	higher	higher
Food	Rent	Consumer Price	Purchasing Power

TOP INVESTING COUNTRIES (2015)	
€ 24.45 B	€ 11.86 B
SWEDEN	UNITED KINGDOM
€ 12.6 B	€ 11.71 B
NETHERLANDS	NORWAY
	.05 B MBOURG

Information provided by partner agency:



ECONOMY (2016)



TOP INDUSTRIES (2015)

8%



ଙ୍କ 4% EDUCATION PUBLIC HEALTH

TRADE & INVESTMENT OPPORTUNITIES

ADMINISTRATION

Cleantech. life sciences. ICT & tech. maritime industry, food technology & food production, Danish design

BUSINESS ENVIRONMENT

Denmark has the third-highest ranking in ease of doing business according to www. doingbusiness.org. It especially excels in the categories: "trading across borders", "dealing with construction permits", "paying taxes" and "resolving insolvency".

Estonia is a small country located in the heart of the Baltic Sea Region. It is an attractive location between east and west and an excellent business environment. Estonia's e-services, mobile communications and internet applications are among the most progressive in the world.

TALENT



higher

Food

GERMANY

53% have secondary education 37% have a higher education

are fluent in at least 2 foreign languages

COST OF LIVING INDICES (2016) Tallinn as compared to Manila 59.76% 13.53% 40.12%

lower

Rent

higher higher Consumer Purchasing Price Power



9.5% 13% FINI AND 11%

TRADE & INVESTMENT OPPORTUNITIES www.investinestonia.com

1.3 mio Population 1.6% GDP Growth € 15,424 GDP per Capita	0.1% Inflation Rate 20% Corporate Taxes € 1146 Income Level	
TOP INDUSTRIES		
16%		
ANI	OLESALE REAL ESTATE, D RETAIL RENTING AND RADE BUSINESS ACTIVITIES	
Information provided	hy partner agency:	
(
AND	INDUSTRY	
BUSINESS ENVIRO	NMENI	
Estonia's open an	d stable economy is	

FCONOMY

Estonia's open and stable economy is characterized by adaptability and innovation. With conservative budget policy, flat-rate income taxation, extensive freedom for foreigners to own land and 100% profit repatriation, Estonia is one of the most business-friendly countries not only in Eastern and Central Europe, but in the whole world.

Banking sector is very IT-related, guick and flexible. Tax is declared electronically online and is often prefilled. Estonia also offers e-Residency. It is very fast and easy to establish an Estonian company on the internet. 99% of banking transactions in Estonia are done electronically.



Part of the Nordic countries, known especially for its excellent education system and expertise on high technology, Finland is a firm believer in clean technology.



ECONOMY (2015)



AGRICULTURE

TRADE & INVESTMENT OPPORTUNITIES

Agricultural (niche) products, Tourism Industry

BUSINESS ENVIRONMENT

SERVICES

- 14 days to start a business
- 1st in resolving insolvency in business
- Top tier in the Corruption Perception Index and thus one of the least corrupted countries in the world
- Ranked 13th on World Bank's global Ease of Doing Business list (2016)

Information provided by partner agency:



One of Europe's largest countries, the French economy is driven by the services sector as well as manufacturing of automotive, aerospace, and luxury goods. Furthermore, France has a highly educated labor force thanks to an efficient education system.

TALENT



£

130.3%

higher

Purchasing

Power

COST OF LIVING INDICES (2016) Paris as compared to Manila

42%

31%





CCI FRANCE

PHILIPPINES

Information provided by partner agency:



GDP Growth

€ 32,736

GDP per Capita

ECONOMY

0.7% Inflation Rate 33.33% Corporate Taxes High Income Income Level





FOOD INDUSTRY MAINTENANCE & SET-UP OF INDUSTRIAL

PRODUCTION

MACHINE Other Industries: Chemical Industry (5.9%), Machine Production (4.9%), Transport Production (4.7%)

TRADE & INVESTMENT OPPORTUNITIES

Growing interest in acquiring technology and know-how from France in order to offer products with higher added value, notably in the agri-food, bakery, milk and beverage industry but also in the health sector

BUSINESS ENVIRONMENT

- France is ranked 29th in ease of doing business
- 5 days to start a business
- Transport infrastructure highly developed
- Strong incentives for high-techonologies and start-up development



Germany is the strongest economy in Europe and has one of the highest productivity rates in the world. Besides the excellent workforce, Germany is first class in Research & Development and Infrastructure. The German Mittelstand is the backbone of the German economy which brought highly sophisticated and niche products that are exported globally, the so called hidden champions.

TAI FNT

Germany's Dual Training Concept - school education combined with practical training within companies is a unique and sustainable form of education that is very much industry-driven. The Apprenticeship programs in Germany are taken by more than one third of the youth Germany has the lowest youth unemployment rate (6.7%) in EU (EU average 16.9%). It is the key for skilled and specialized personnel and further high drive for innovation.







ECONOMY (2016)

82.67 mio	0.5% Inflation Rate
1.9%	29.72%
GDP Growth	Corporate Taxes
€ 37,986	High Income
GDP per Capita	Income Level

TOP INDUSTRIES



MANUFACTURING CONSTRUCTION

Other Industries: Agriculture, Forestry, and Fishing (1%)

TRADE & INVESTMENT OPPORTUNITIES

Electric vehicles & components, Manufacturing of chemicals, Smart manufacturing, Life science: medical devices, e-health solutions, pharmaceuticals and biotechnology, Digital technoloay. Eneray

BUSINESS ENVIRONMENT

#9 in Europe and #17 most favorable country for investments worldwide



Greece is one of the cradles of European civilisation, whose ancient scholars made great advances in philosophy, medicine, mathematics and astronomy. Their city-states were pioneers in developing democratic forms of government. The historical and cultural heritage of Greece continues to resonate throughout the modern world - in literature, art, philosophy and politics.

TALENT

- Only 42% of women work compared to 61% of Greek men
- Nearly 12% of Greek women work part-time more than twice the 5% rate for men
- The tertiary education attainment rate in Greece is 37.2%

COST OF LIVING INDICES (2016) Athens as compared to Manila



Purchasing Consumer Price Power

20.57%

hiaher

54.74%

higher

TRADE & INVESTMENT OPPORTUNITIES

Agriculture, Food & Beverage, Pharmaceuticals, and Tourism

TOP INVESTING COUNTRIES



ECONOMY

10.9 mio	-0.82%
Population	Inflation Rate
0.0%	29%
GDP Growth	Corporate Taxes
€ 16,210	High Income
GDP per Capita	Income Level

TOP INDUSTRIES





TRADING & DISTRIBUTION

REAL ESTATE INDUSTRY

Other Industries: Professional Services (4.8%), Agricultural (4%)

BUSINESS ENVIRONMENT

- Greece made starting a business easier by lowering registration costs, takes 13 days to register a business.
- Greece has implemented an electronic platform that interconnects several government agencies.
- Greece introduced a simpler form of limited liability company and abolished the minimum capital requirement for such companies.
- Greece stands at 56th in the ranking of 190 economies on the ease of starting a business.

Information provided by partner agency:



HUNGARY

Located in the heart of Cental-Eastern Europe, the home of innovation, start-up hubs & inventions with unique food & agriculture

TALENT



14.4% have higher education (1.43 M degrees in 2011) 9% of higher education students are foreigners

1-5% are fluent in foreign languages

15%

hiaher

Purchasing

Power

COST OF LIVING INDICES (2016) Budapest as compared to Manila







Information provided by partner agency:



ECONOMY (2015)



TOP INDUSTRIES



TRADE & INVESTMENT OPPORTUNITIES

The Hungarian Investment Promotion Agency (HIPA) aims to link the potential financial and strategic investors with Hungarian projects in need of investment. HIPA handles a continuously growing database, which currently consists of 44 investment projects from several industrial sectors in total value of \notin 1.049 billion.

BUSINESS ENVIRONMENT

Hungary offers globally acknowledged human capital at a reasonable cost. Hungary's strategic location and developed telecom infrastructure makes the country an attractive investment location. Furthermore, the government pursues a foreign trade focused foreign policy and is committed to supporting FDI. Located on the West of Europe, Ireland has a highly educated workforce and is recognized as a world class R&D hub

TALENT

reland's education system ranks in the top ten countries in the world. In 2015, over 265,000 students are enrolled in 3rd-level courses across reland's universities and colleges. There are over 30% of students enrolled in Science, Technology, Engineering and Math (STEM) courses and over 20% enrolled in Social Sciences, Business and Law courses. Over half a million Irish residents speak a foreign anguage fluently.



Information provided by partner agency:

ENTERPRISE

where innovation means business

ECONOMY

4.7 mio Population	
5.1% GDP Growth	
€58,719 GDP per Capita	

Corporate Taxes High Income Income Level

-0.2%

Inflation Rate

12.5%

TOP INDUSTRIES





CHEMICAL

PHARMACEUTICAL PRODUCTS

Other Industries:

Computer, Electronic, Optical and Electrical Equipment (11.5%), Basic Metals, Machinery and Equipment (4.8%), Beverages (2.5%), Wood & Wood Products (2.1%), Paper & Paper Products (1.1%), Rubber & Plastic Products (1.1%), Transport Equipment (0.6%), Mining & Quarry (0.5%), Textiles (0.3%), Others (6.9%)

TRADE & INVESTMENT OPPORTUNITIES

Ireland's key sectors are Internet of Things, Bio Pharmaceuticals, Software, Business Services, Clean Technology, Cloud Computing, Engineering, Financial Services, Information & Communications Technology, Internet, Medical Technology

BUSINESS ENVIRONMENT

Ireland is ranked 18th in ease of doing business. Procedures for incoporating a company can be completed in 5 days. Ireland made starting a business easier by introducing a new online facility for business registration.

Globally, Ireland stands at 10 in the ranking of 190 economies on the ease of starting a business.



Italy represents a strategic gateway to 500 million consumers across the European Union and to 270 million in Northern Africa and the Middle East, and is the main thoroughfare linking Southern Europe to Central and Eastern Europe.

TALENT

More than 20 Italian universities are ranked in the top 500 academic institutions in the world, with about 300,000 graduates per year.

COST OF LIVING INDICES (2016) Rome as compared to Manila







ECONOMY (2016)



TOP INDUSTRIES

22%



MANUFACTURING WHOLESALE AND CONSTRUCT RETAIL TRADE SERVICES



ACCOMMODATION PROFESSIONAL, AND RESTAURANT SCIENTIFIC AND SERVICES TECHNICAL SERVICES

TRADE & INVESTMENT OPPORTUNITIES

Real Estate, Tourism Sector, and Food Industry

BUSINESS ENVIRONMENT

Globally, Italy stands at 1 in the ranking of 190 economies on the ease of trading across borders.

Italy made starting a business easier by reducing both the minimum capital requirement and the paid-in minimum capital requirement and by streamlining registration procedures. Latvia has a unique geographical and cultural position, providing a strategic location for different kinds of business operations targeting developed economies of the EU and emerging markets of eastern neighbors.

TALENT



One of the highest rates of university attendance in the world. Latvia's workforce is ranked in the top five in the world in terms of university students per capita.

Over 80% of Latvians speak Russian and 70% of people under 40 speak English. German and Scandinavian languages are also widely spoken.

COST OF LIV Riga as compa 7.98% higher			16.67% higher
Food	Rent	Consumer	Purchasing

Price Power TOP INVESTING COUNTRIES



Information provided by partner agency:

The Latvian Chamber of Commerce and Industry

ECONOMY (2016)

1.95 mio Population	
2% GDP Growth	
€ 12,762 GDP per Capita	

15% Corporate Taxes High Income Income Level

0.1%

Inflation Rate

TOP INDUSTRIES





WOODWORKING

TRANSPORT & STORAGE

Other Industries: Metalworking & Mr

Metalworking & Mechanical Engineering (9.1%), Life Sciences (7.5%), Healthcare (6.4%), Green Technology (3.8%)

FOOD

PROCESSING

TRADE & INVESTMENT OPPORTUNITIES

Woodworking, Metalworking & Mechanical Engineering, Transport & Storage, Information Technology (including Business Services), Green Technology, Healthcare, Life Sciences, Food Processing

BUSINESS ENVIRONMENT

- Latvia is ranked 14th in ease of doing business.
- Procedures for incorporating a company can be completed in a single day.
- Latvia has one of the lowest corporate income tax rates (flat rate of 15%) in Europe. Personal income tax is also at a low flat rate of 23%. Dividends are taxed at 10%.

LITHUANIA

UXEMBOURG

Perfectly located at the heart of Europe, with worldclass ICT infrastructure and a dedicated, highly gualified talent pool.



COST OF LIVING INDICES (2016) Vilnius as compared to Manila





ECONOMY (2015)



TOP INDUSTRIES 30% MANUFACTURING BUSINESS

SERVICES



INFORMATION **TECHNOLOGIES**

OTHER 19% SALES, MARKETING & SUPPORT

BUSINESS ENVIRONMENT

SHARED

SERVICES

- 3 days to start a business
- 2nd most favorable country for investment in Europe, 16th in the world
- 4th lowest profit taxes in EU (KPMG. 2015)
- Some of the lowest office rental costs in the CEE (BNP Paribas European Office Market)

Information provided by partner agency:



Luxembourg is one of the smallest member states within the European Union. Nevertheless, the country continues to lead a strong legacy of economic opportunity, foreign relations development and large-scale integration.

TAI FNT

The country has created industry clusters to promote and develop expertise and skills in: biothechnology, environmental technologies, manufacturing, ICT, industry, and wood processing.

COST OF LIVING INDICES (2016) Luxembourg City as compared to Manila 働 51.04% 65.43% 55.37% higher hiaher hiaher Food Purchasing Rent Consumer Price

TOP INVESTING COUNTRIES ITALY



Information provided by partner agency:

CHAMBRE DE COMMERCE LUXEMBOURG

ECONOMY (2016)

590,667 Population	
4.2%	
GDP Growth	
€ 92.900	ŀ

Corporate Taxes High Income Income Level

0.0%

Inflation Rate

29.2%

TOP INDUSTRIES

GDP per Capita



Other Industries: Agriculture (1%)

62.09%

hiaher

Power

TRADE & INVESTMENT OPPORTUNITIES

Biothechnology, environmental technologies, manufacturing. ICT. aerospace. automotive. creative industry, and wood processing, export and supply of precious metals and stones. jewelries, appliances, electrical & mechanical equipment, paper products & waste paper

BUSINESS ENVIRONMENT

Luxembourg hosts an open economy that exports over 80% of domestic production.

The primary advantages of Luxembourg range from its strategic location in Europe and social and political stability, to its transportation quality, advanced logistics and telecommunication infrastructures, skilled and multilingual workforce, and open international environment.



Lies in the center of the Mediterranean which it utilizes as a strategic location as a hub for key sectors such as financial services and telecommunications.

TALENT



96.6% employment rate for fresh graduates

76 of 36 and

76% of the population is fluent in English, **36%** are fluent in Italian, and **10%** are fluent in French







ECONOMY (2016)



TOP INDUSTRIES

21.7%

TRADING &

DISTRBUTION



Other Industries:

Industry (10.6%), Others (38%)

TRADE & INVESTMENT OPPORTUNITIES

SOCIAL SERVICES

Continuously striving to improve and innovate, the Maltese economy is able to ensure stability and growth, whilst assisting businesses and facilitating trade in order to provide the necessary infrastructure to encourage the security, utilisation, and respect of intellectual property rights.

BUSINESS ENVIRONMENT

Malta has come a long way from being a strategic landmark to a strategic location in today's globalized business community. Today, it has gained international recognition as a brand denoting excellence in financial services. With attributes based on cost, tax and human resource effectiveness, it provides financial services operators with an EU-compliant, yet flexible domicile.

The trading hub of Europe, the Netherlands provides excellent infrastructure and a highly educated workforce in a favourable financial environment.

TALENT



39.7% has had al vocationa



has had alternative tertiary vocational education

university dearee

29.2%

Multilingual workforce. 93% of Dutch population speak English

of the Dutch workforce has a

COST OF LIVING INDICES (2016) Amsterdam as compared to Manila



TOP INVESTING COUNTRIES SWITZERLAND UK 20% 22% USA

ECONOMY

17.08 mio Population

2.1%

Z. I % GDP Growth

€ 44,030.50 ⊢ GDP per Capita

High Income Income Level

1.1%

Inflation Rate

20-25%

Corporate Taxes

TOP INDUSTRIES

Agriculture & Food Chemical Industry Energy Creative Industries High Tech Horticulture & Starting Materials Life Sciences & Health Logistics Water

TRADE & INVESTMENT OPPORTUNITIES

Agriculture & Food, Information Technology, Chemicals, High Tech Systems, Life Sciences & Health, Creative, Energy

BUSINESS ENVIRONMENT

- 4 days to start a business
- Netherlands is ranked 28th in ease of doing business, but 1st in cross-border trading
- Open and efficient business culture









Located at the heart of central and eastern Europe, Poland is a strategic investment haven for the logistics sector with a relatively strong IT, BPO, chemistry and energy industries.

TALENT (2016)

Economically active persons: 17,286 Total employed persons: 15177,7 (in thousands) Employed persons by sections (in thousands):

- Industry: 3084.9
- Agriculture, forestry, and fishing: 2384,7
- Trade, repair of motor vehicles: 2302,9
- Education: 1148.9

COST OF LIVING INDICES (2016) Warsaw as compared to Manila



Consumer Price

僈

67%

higher

Purchasing

Power

TOP INVESTING COUNTRIES (2015)



ECONOMY (2017)

38 mio	-0.66%
Population	Inflation Rate
2.5%	19%
GDP Growth	Corporate Taxes
1,851,171 mio zt GDP per Capita	High Income Income Level

TOP INDUSTRIFS (2016)





INDUSTRY MOTOR VEHICLES

CONSTRUCTION

Other Industries: Agriculture, Forestry, and Fishing (2.1%)

TRADE & INVESTMENT OPPORTUNITIES

14 Special Economic Zones (SEZs) (tax exemptions. ready investment lots. and emplovment incentives) and Poland's technology parks

BUSINESS ENVIRONMENT

Poland is ranked 24th in ease of doing business, ranked 1st globally in the Trading Across Borders category of the 2017's Doing Business report. FDI inflows amounted to \$14.2 B while total FDI stock equaled nearly \$ 225 B (2016).



Portugal is experiencing extensive and dynamic changes. The country has become a diversified and increasingly service-based economy. A booming tourist sector, resilient demand from the Eurozone, a declining unemployment rate and timid gains in wage growth following years of stagnation are driving Portugal's economic recovery.

TALENT

61% of Portuguese people speak at least 1 foreign elementary school: **78%** of the students learn 2 or more foreign languages (65% in EU, 53% in France or 42% in Spain)

Mathematics performance above OECD: **19.6%**. PISA 2012 (OECD average of 14.8%)

Quality of Management Schools: Rank #26

Availability of scientists and engineers: Rank #21

Quality of Scientific Research Institutions: Rank #21

COST OF LIVING INDICES (2016) Lisbon as compared to Manila





ECONOMY (2016)

10.4 mio Population	
1.4%	
GDP Growth	
€17,910	

Corporate Taxes High Income Income Level

1.4%

Inflation Rate

21%

TOP INDUSTRIFS

GDP per Capita





WHOLESALE & **RETAIL TRADING** ACCOMMODATION & FOOD SERVICES

Other Industries: Human Health and Social Work Activities (7.4%). Construction: (6.6%), Manufacturing Industries (5.6%)

TRADE & INVESTMENT OPPORTUNITIES

AGRICULTURE

Aeronautics, Agriculture, Fishing & Food Industry. Automotive. Building Materials. Business Support Services, ICT, Life Sciences, Mining Industry, Moulds - Engineering and Tooling, Naval Industry, Petrochemical & Chemical Industry, Pulp Paper, Renewables, Textile and Clothing

BUSINESS ENVIRONMENT

Portugal is ranked 25th in ease of doing business.



SLOVAKIA

85%



1.1%

Inflation Rate

21%

Corporate Taxes

High Income

Income Level

With a rich history in business and trade. Romania has evolved through technology, making today the best time ever for an investment into Romania's future.

TALENT



University degrees with the most number of graduates (2015) are Business, Management and Law.



97% of Romanian high school students study two or more foreign languages

COST OF LIVING INDICES (2016) Bucharest as compared to Manila



TOP INVESTING COUNTRIES FRANCE (6.7%) CYPRUS (6.9%) NETHERLANDS 25% 1.3% OTHER COUNTRIES 12.4% 23.5% 14.2% OTHER EU COUNTRIES GERMANY AUSTRIA

ECONOMY (2015)



TOP INDUSTRIES





FINANCIAL SERVICES

Other Industries:

Trade (12%), Utilities (10%), IT&C (6%), Professional, Science, Technology, and Administrative (6%), Others (9%)

TRADE & INVESTMENT OPPORTUNITIES

Romania's macroeconomic situation is one of the strongest in EU in terms of GDP growth, fiscal deficit and public debt. The GDP growth rate was 4.9 in 2016, the highest in EU28, with forecasts maintaining a positive outlook.

BUSINESS ENVIRONMENT

Romania is ranked 36th in ease of doing business.



Slovakia is located in the heart of Europe. The capital city, Bratislava, has very attractive and strategic location--near Vienna, Budapest and Prague. Slovakia offers excellent telecommunication infrastructure and one of the highest labour productivity with favourable labour costs.

can speak at least one foreign

language (mainly English 94%)

Obligation for elementary and

one foreign language

secondary school to study at least

The highest labour productivity in

Central and Eastern Europe

TALENT











Rent

TOP INVESTING COUNTRIES CZECH REPUBLIC GERMANY **NETHERLANDS AUSTRIA** RUSSIA **SWEDEN**



Consumer Price

62.44% higher

Purchasing Power

BUSINESS ENVIRONMENT

ECONOMY

5.4mio

Population

3.8%

GDP Growth

€16,136

GDP per Capita

TOP INDUSTRIES

28%

Other Industries:

Slovakia is ranked 30th in ease of doing business.

18%

TRADE & INVESTMENT OPPORTUNITIES

Technologies, Chemistry, Metallurgy & Metal

Automotive, Electronics, Shared Services,

Information & Telecommunication

Processing, Software Development

Information provided by partner agency:

SARIO SLOVAK INVESTMENT AND TRADE DEVELOPMENT AGENCY



Slovenia performs well in some measures of wellbeing in the Better Life Index. It is a relatively highly developed country. Slovenia ranks above average in education and skills. work-life balance. environmental quality, and personal security.

TALENT



64% of people aged 15-64 in Slovenia have a paid job



86% of adults aged 25-64 have completed upper secondary education

COST OF LIVING INDICES (2016)





partner agency:



Chamber of Commerce

and Industry of Slovenia

ECONOMY (2016)



TOP INDUSTRIFS

23%





TRANSPORTATION CHEMICAL PRODUCTS

Other Industries: Metals (12%), Plastics and Rubbers (6.2%), Mineral Products (6%), Miscellaneous (3.8%), Paper Goods (3%), Wood Products (2.7%), Instruments (2.3%), Textiles (2.7%), Others (8.3%)

TRADE & INVESTMENT OPPORTUNITIES

The economy is geared towards services, and Slovenia can boast top-class services in the field of information technology. It also has developed pharmaceutical and automobile manufacturing. There are opportunities also in other sectors such as food industry, electrical devices, metal processing and chemicals, and tourism.

BUSINESS ENVIRONMENT

Main reasons underpinning Slovenia as an investment destination are quality of labor force, labor costs. access to know how technology. access to, or increase in, share of the Slovenian market. and good geographical location and communications infrastructures.

Spain is the world's 14th largest economy and one of the most attractive domestic markets in Europe--being the 5th largest economy in the EU with 46 million consumers.

TAI FNT

Spain has achieved a high degree of technological development and fosters the availability of a highly competitive and well educated workforce and an efficient framework for investing and doing business.

Spain is in the top 3 countries in Europe in number of persons with tertiary education and complies with the biggest European economies.

Spain has one of the best Business School Networks worldwide. Three of them (IE, IESE and ESADE) are in the Top 10 of the Best European Business Schools.



TOP INVESTING COUNTRIES 2003 TO 2016

USA	LUXEMBOURG
UK	NETHERLANDS
ITALY	BRAZIL
FRANCE	SWITZERLAND
GERMANY	CHINA + HK
MEXICO	

ECONOMY

46.5 mio	-0.6%
Population	Inflation Rate
3.2%	25%
GDP Growth	Corporate Taxes
€ 23,970	High Incom
GDP per Capita	Income Level

rporate Taxes ih Income ncome Level

TOP INDUSTRIES





COMMERCE. TRANSPORT & HOSTELRY

INDUSTRY ADMINISTRATION. DEFENSE AND SOCIAL SERVICES

TRADE & INVESTMENT OPPORTUNITIES

18 9%

PUBLIC

Chemistry, ICT, Environment, Water & Water Treatment. Health Sciences. Biopharmaceuticals and Biotechnology, Aeronautical Engineering, Motor Vehicle Industry. Logistics and Energy

BUSINESS ENVIRONMENT

More than 13.000 foreign companies in Spain benefit from the favorable business climate: taxation is very moderate, with significantly lower tax pressure than the EU average, and the tax treatment of R&D is the 2nd most favorable of OECD countries. for both large companies and SMEs.



SWEDEN

Sweden boasts a strategic location along Danish straits linking Baltic and North Seas. The government system is a constitutional monarchy: the chief of state is the king, and head of the government is the prime minister. Sweden has a mixed economic system in which there is a variety of private freedom, combined with centralized economic planning and government regulation.

TALENT



Sweden is one of the most innovative countries and is often in the top 5 countries in the global innovation index.

COST OF LIVING INDICES (2016) Stockholm as compared to Manila



TOP INVESTING COUNTRIES



ECONOMY



TOP INDUSTRIES (2016)



€ 41B

STEEL

Other Industries: Banking and Finance, Construction, Electronics & Telco, Food & Retail, Energy

TRADE & INVESTMENT OPPORTUNITIES

Many foreign investors in Sweden focus on R&D and high tech manufacturing. There are many opportunities to acquire technologies in Sweden for Philippine businesses, both through trade and investment.

BUSINESS ENVIRONMENT

Sweden is one of the easiest countries in the world to do business in. It is ranked 9th in the ease of doing business ranking.



Global Britain is a major trading nation, a hub of innovation, a magnet for talent, and your gateway to the world.

UNITED KINGDOM

TALENT





Plans to create 3 million apprenticeships by 2020, enabling businesses to grow their talent

UK's flexible visa system welcomes new businesses, investors, entrepreneurs and skilled workers

Home to 4 of the top 10 universities

number of leading MBA institutions

in the world and has the highest

COST OF LIVING INDICES (2016) London as compared to Manila

in Europe



Price

hiaher

Power



ECONOMY (2016)

6	5.5	7	m	ic
-	Popi	ıla	tio	n

Population

1.8% GDP Growth

Corporate Taxes € 29,580.08 GDP per Capita

High Income Income Level

0.64%

Inflation Rate

19%

TOP INDUSTRIFS (2016)





GOVERNMENT REAL ESTATE HEALTH, EDUCATION, DEFENSE

PROFESSIONAL & SUPPORT SERVICES

Other Industries:

Retail & Wholesale (11%), Manufacturing (10%), Finance & Insurance (7%), Information & Communications (7%), Construction (6%)

TRADE & INVESTMENT OPPORTUNITIES

Recent Philippine investment into the UK has involved: Food & Drink, Advanced Manufacturing, and Financial Services

BUSINESS ENVIRONMENT

48 hours to register a business. 13 days to set up operations, 2nd largest labor force in Europe, lowest corporate tax rate in the G20, 6th largest global economy and global financial centre, 4 of the top 10 law firms and 6 of the top 10 accounting firms





EU - PHILIPPINES BUSINESS NETWORK

YOUR GATEWAY TO THE PHILIPPINES AND THE ASEAN

The EU-Philippines Business Network (EPBN) is a project co-funded by the EU and implemented by a consortium of European Chambers of Commerce based in the Philippines. Its aim is to provide a support framework for European companies, especially SMEs, interested in exporting to or investing in the Philippines. A dedicated team, composed of an executive office and partner coordinators, is working to provide a full spectrum of support services to interested companies.

To meet this objective, EPBN adopts a threefold approach of outreach, support services and advocating for a level playing field for EU SMEs. Effectively, it provides a strong support system at every stage of market access to the Philippine market for interested businesses.

By pooling together the expertise of partner chambers in the Philippines, coordinating with ASEAN partners and utilizing resources made available by the EU, the project intends to pave way for EU businesses to successfully access one of the fastest growing and most dynamic economies in the South-East Asian region.

MISSION

To provide a support framework for European companies, especially SMEs, interested in exporting or investing in the Philippines

VISION

For European businesses successfully access one of the fastest growing and most dynamic economies in the South-East Asian region

EU-PHILIPPINES BUSINESS NETWORK

19th Floor, Philippine AXA Life Centre, Sen. Gil J. Puyat Ave, Makati, 1200 Metro Manila Philippines () (+632) 832-8121 to 22 () info@epbn.ph



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You'll find all you need to know about exploring to the EU including:

- Health, safety and technical standards you'll need to meet
- Customs duties you'll need to pay at the border
- Internal taxes in each of the 28 countries
- The rules of origin that define where a product is from and whether it profits from preferential duty rates
- Forms to send with your shipments



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